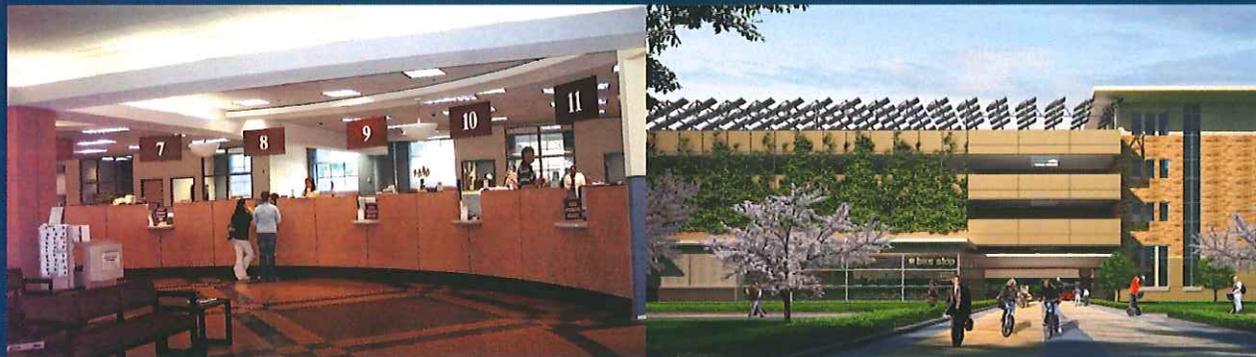
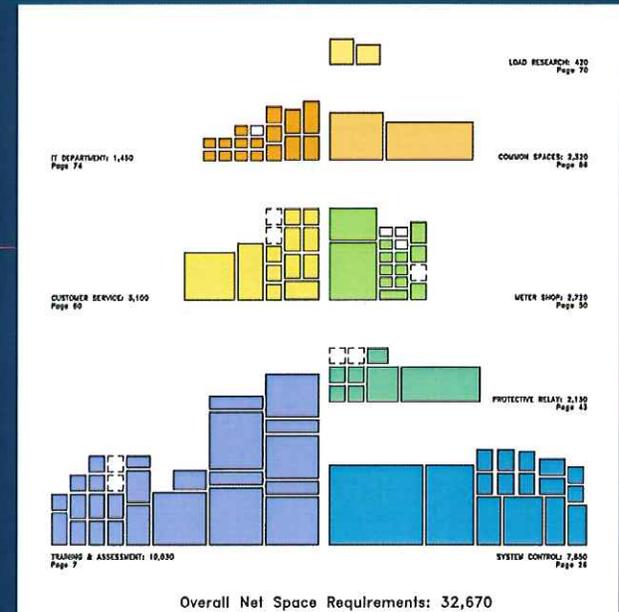


# Continuing Contracts

- Typical projects include:
  - Building Feasibility Analysis
  - Programming
  - Re-Roofing
  - Façade Repair
  - Design Documentation
  - Visualization
  - Strategic Planning
  - ADA Modifications
  - Renovation



5 Prior Work Experience



Shortlist Presentation  
RFQ 012-0-212/AT  
Architectural & Engineering Design for Continuing Service Contract



## Continuing Contracts

We have been working on  
Continuing Contracts since 1992.

Our Clients include:

- Polk County
- The City of Lakeland
- United States Postal Service
- Saint Leo University
- Florida Southern College
- Polk State College
- University of South Florida
- Florida Department of Military Affairs
- Architect of the Capitol
- Department of Juvenile Justice



5 Prior Work  
Experience



Shortlist Presentation

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# Why LPF?



LUNZ  
PREBOR  
FOWLER  
ARCHITECTS



Shortlist Presentation

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Architectural & Engineering Design for Continuing Service Contract







RFQ 012-0-2012/AT

# ARCHITECTURAL & ENGINEERING DESIGN FOR CONTINUING SERVICE CONTRACT



LUNZ  
PREBOR  
FOWLER  
ARCHITECTS



Sumter County Board of County Commissioners



1 – TEAM CONCEPT

2 – RESPONSE TIME

3 – CONCEPT OF PROJECT MANAGEMENT,  
CONSTRUCTION MANAGEMENT, AND  
DESIGN

4 – SCHEDULE AND COST CONTROLS

5- PRIOR WORK EXPERIENCE



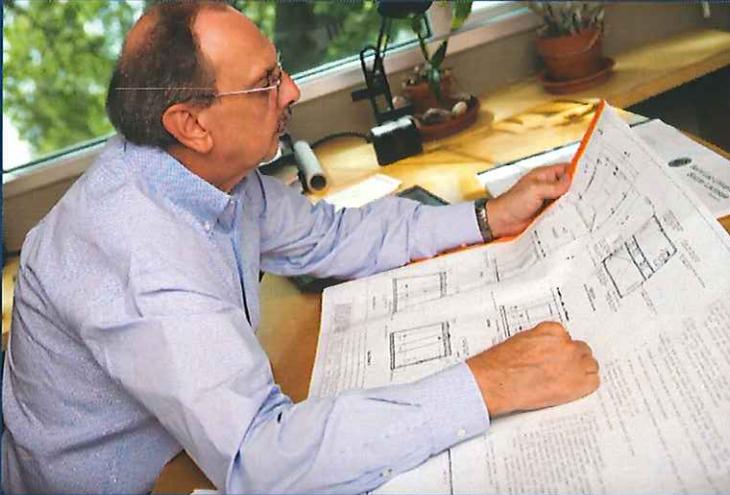
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# Team Concept



At Lunz Prebor Fowler Architects we believe in providing our clients with an integrated team and single point of contact throughout any and all projects.

As Principal in Charge, Mr. Ed Lunz will be responsible for communication, coordination and Project Controls.

All of our staff members as well as our sub consultants know to consult him throughout the project. This establishes a clear chain of command and ensures that as the Project Contact, he remains knowledgeable in all areas of the project, and in turn, will ensure Sumter County remains informed as well.



Edward Lunz AIA, NCARB, CxA  
**Principal in Charge and Chief Contact**  
40+ years of experience



Bradley Lunz AIA, LEED AP  
**Project Manager, Principal**  
12+ years of experience



# Organizational Chart

1 Team Concept



Shortlist Presentation

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# Team Members – LPF



**Edward Lunz AIA, NCARB., CxA**  
**Principal in Charge, Chief Contact**  
40+ years of experience



**Bradley Lunz AIA, LEED AP**  
**Project Manager, Principal**  
12+ years of experience



**Heather Pell, ASID NCIDQ**  
**Interior Designer**  
6+ years of experience



# Team Members – Sub Consultants



**Lucas Carlo, P.E.**  
**Project Manager - Civil Engineering**  
13+ years of experience



**Mark E. Awmiller, PE, LEED AP, CEM, CxA**  
**Senior Mechanical Engineer**  
20+ years of experience



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Shortlist Presentation

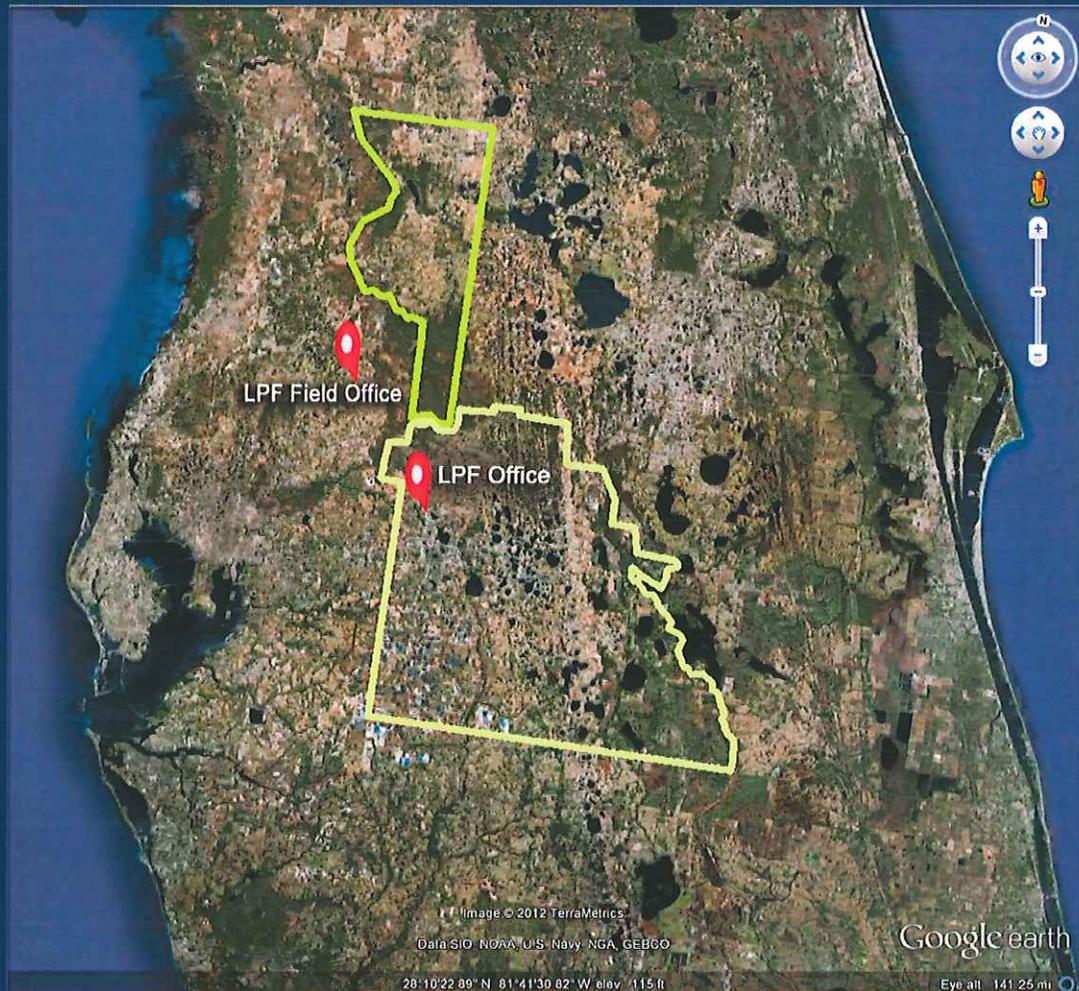
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# GEOGRAPHIC RESPONSIVENESS

- LPF and all our consultants have active production offices in Central Florida. Florida, some with additional offices throughout the state.
- Our team is strongly clustered in the Central Florida region which allows us to easily provide services to Sumter County.
- We are ready and eager to serve Sumter County with any task we should be awarded.



2 Response Time



Shortlist Presentation

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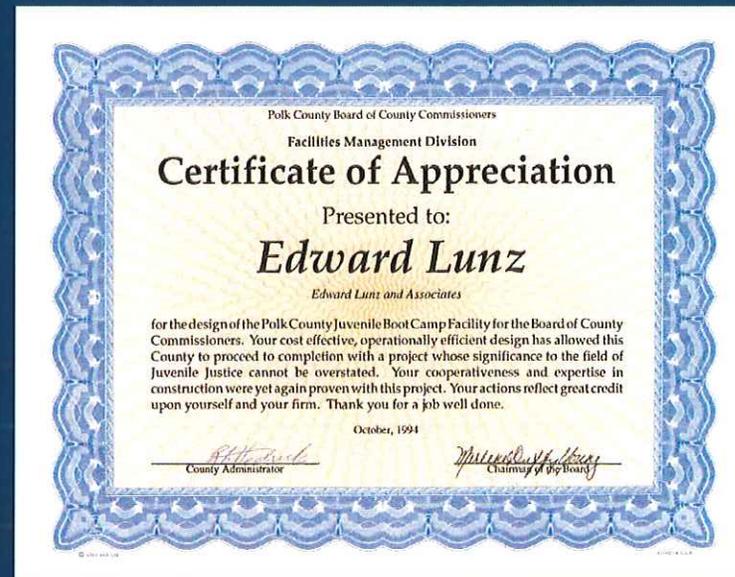


# Responsive Communication

Communication, one of LPF's four core values is crucial to our firm's responsiveness. Communication, both scheduled and unscheduled is not only important within our team but also with our clients.

With a single point of contact, the president of LPF, a clear communication schedule has been established. The team presented to you is almost entirely composed of small businesses with the founder of the company directly involved. Decisions can be made quickly since there is no need to work through a tiered management structure. This saves both time and money.

Our past track record with Continuing Contracts demonstrates our commitment to timely responses and drive to uphold quality service.



2 Response Time



Shortlist Presentation

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Shortlist Presentation

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# PROJECT MANAGEMENT

- Foundation in Proven Experience
- Simple – Straightforward
- Concise Conduit of Communication
- Being Nimble



*Based on our experience, size and ownership role of the team members, we are able to efficiently and effectively manage any project as they come forward*

3

Project Management,  
Construction  
Management and  
Design



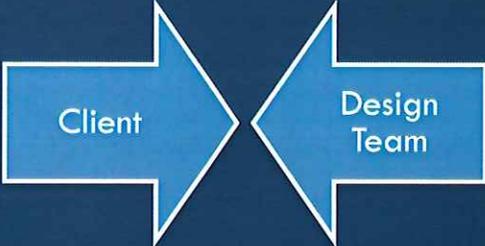
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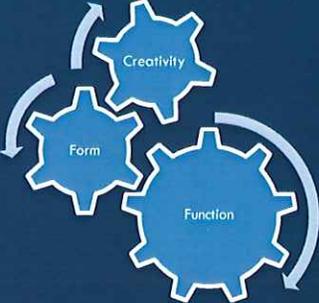
# Lunz Prebor Fowler Core Values



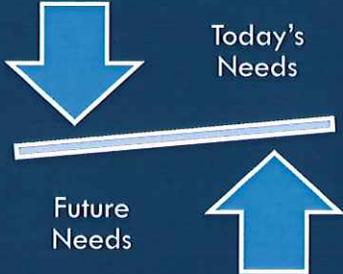
**Communication**



**Collaboration**



**Composition**

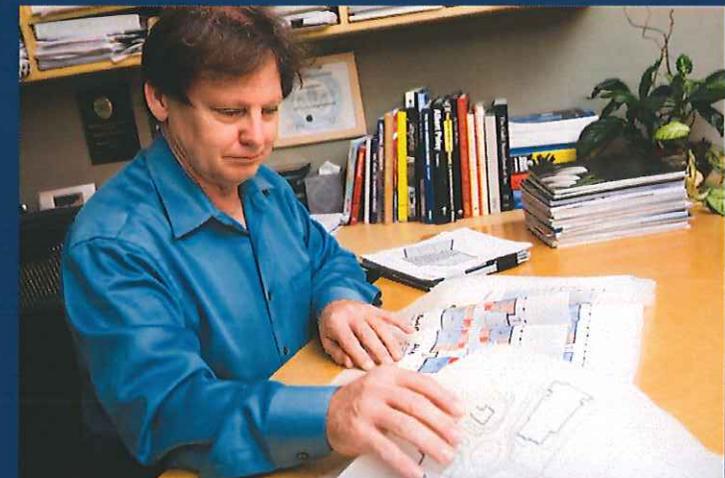


**Sustainability**



# CONSTRUCTION AND DESIGN MANAGEMENT

- LPF has established standardized office procedures for scheduling, budget and quality control that we utilize throughout all stages of a project to ensure success.
- Redundancy for in-house review
  - Three tiered review
    - Lead Architectural
    - Program Executive
    - A third party in house review (QA/QC Principal)
- Consistent communication with our client and team members throughout a project.
- Scheduling
- Budget Control



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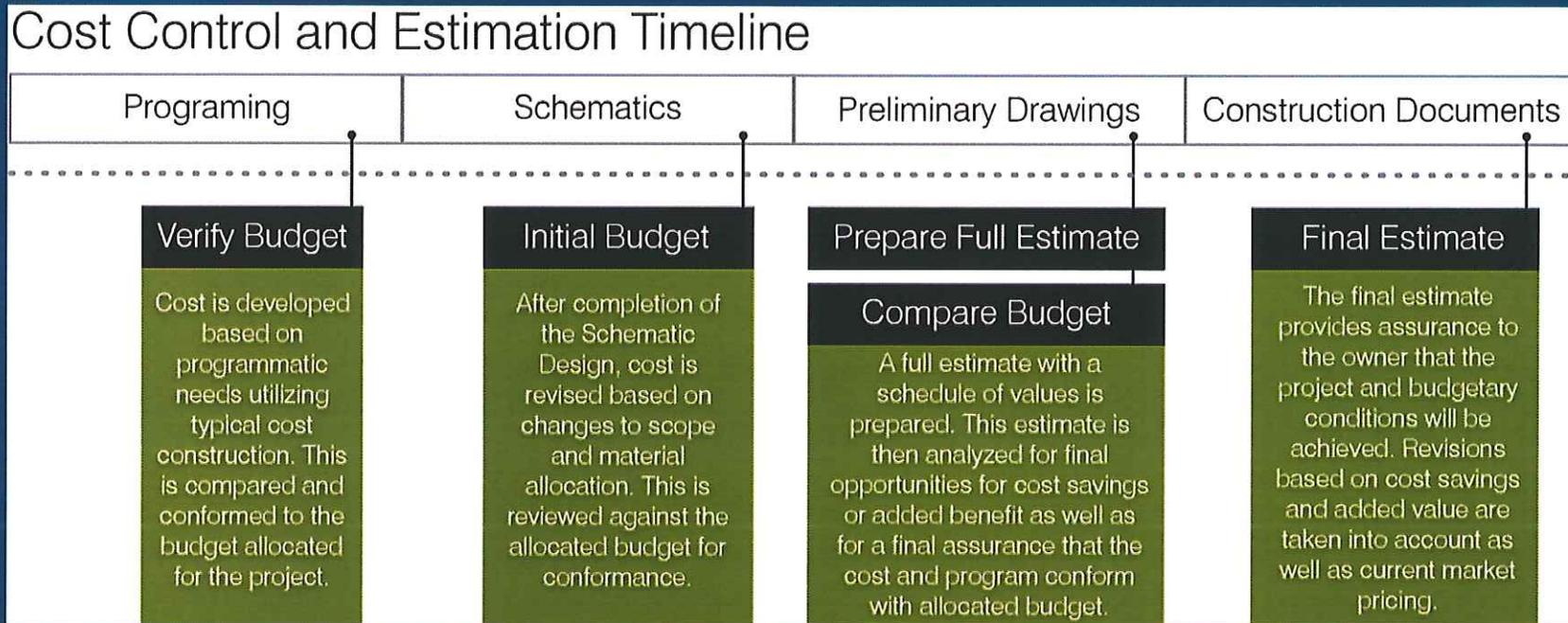
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# COST CONTROL

Maintaining and controlling the budget is a serious goal of the LPF team. We are committed to treating the client's budget as if it were our own, and thus, are always looking for ways to save the client's resources without sacrificing quality and satisfaction.



# COST CONTROL

To maintain the budget we:

- First **identify** the client's budget in the early programming stage.
- **Verify** that scope and budget are in conformance to prevent later issues.
- **Preparation of estimates** several times as verifications. Adjustments and decisions are made in consultation with the client and in conformance with the program, goals and objectives of the project.
- At the **completion of documentation**, another estimate is done that is similar to that which will be done by the contractors who will be bidding the project.
- **Minimization of change orders** by completing thorough analyses and investigations early and often to uncover any unknowns and by presenting the contractor with complete, concise and well communicated documents.

## - Accuracy of Estimation

- \$3 Million – 30,000 sf facility
- 17 bids with a range of less than 10%
- The low bid with alternates was equal to the estimate
- Questions during bid phase were for alternates
- Minimal change orders with most being for added scope



## City of Auburndale – Community Center

# Accuracy of Estimation

- Estimation
  - Full Preparation of Criteria Set and Line Item Budget for a \$48 Million – 478,000 sf facility
  - Estimation prepared at Criteria Set was within 0.5% of actual low bid, closer than the CM's estimation prepared prior to bid.



## USPS – Miami Mail Processing Facility

# Responsiveness to Client's Needs

- Sustainability – Designed to LEED Silver
- Interdisciplinary Force Protection Design
- Delivered Ahead of Schedule
- Delivered Under Budget



## Polk County Sheriff's Office– Northeast District Command

4 Schedule and  
Cost Control



Shortlist Presentation

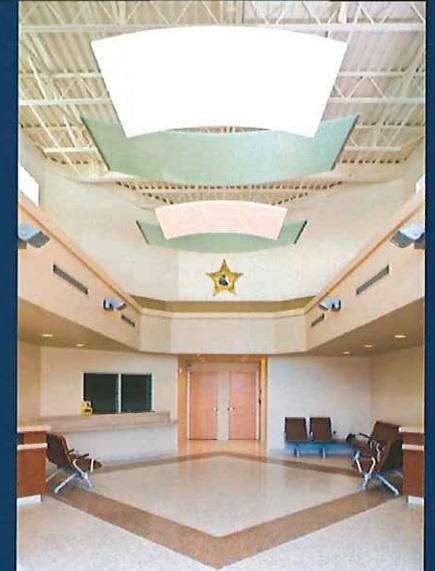
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# Responsiveness to Client's Needs

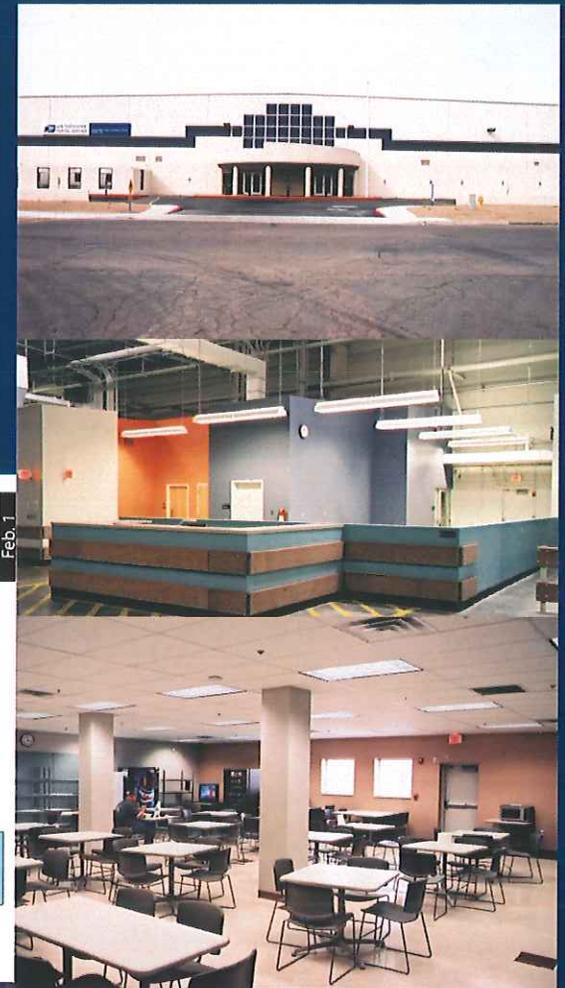
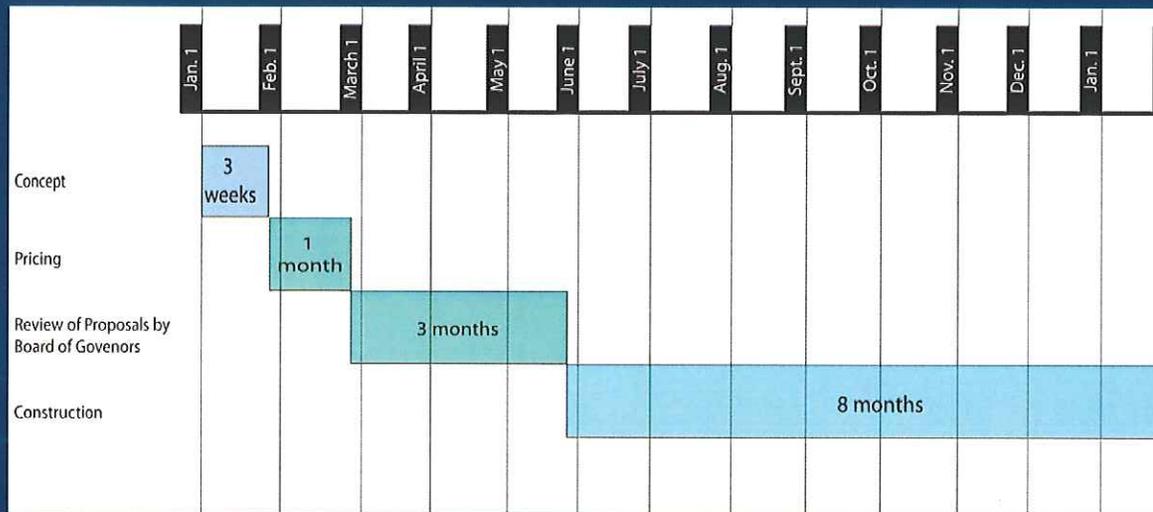
- Budget Control
  - \$277,068.99 contingency of which \$186,005.01 was returned to the owner
  - Owner Generated Change Orders for increased scope totaled \$63,517.88
  - Grass Parking for overflow
  - Provided complete A/V design as a separate bid saving the owner over \$25k the direct purchase route. (18% savings)



## Polk County Sheriff's Office— Northeast District Command



- Accelerated Schedule
  - 3 weeks for Criteria Set Development
  - 4 weeks for Cost Estimation/ Pricing
  - 8 months for Construction
- \$35 Million Facility – 325,000 SF
- USPS Project Manager received a commendation for the delivery



## USPS – Phoenix Priority Mail Postal Processing Center

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Shortlist Presentation

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# Judicial and Law Enforcement Facilities



**Description:** LPF developed a prototypical **Level 10 Juvenile Detention Facility** with implementation at 6 sites throughout FL as well as a **Juvenile detention boot camp facility** that included improvements to the main building and classroom.



**Description:** Required services for the **Northeast District Command Station** included programming, design and documentation of a 30,000 sf Regional Command Center for the Polk County Sheriff's Office to house functions of office, investigative community outreach, and detaining of suspects. Special features were designed to ensure the building was safe from various types of attacks.

5 Prior Work Experience



Shortlist Presentation

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# Historic Restorations



## US Botanic Gardens

**Description:** Renovations and addition designs are standard for the LPF team. Our team is fully adept and experienced in seeking out and uncovering potential issues before the design begins. Resolving as-built drawings with actual conditions prior to commencing design can mitigate any unforeseen conditions.

5 Prior Work Experience



Shortlist Presentation

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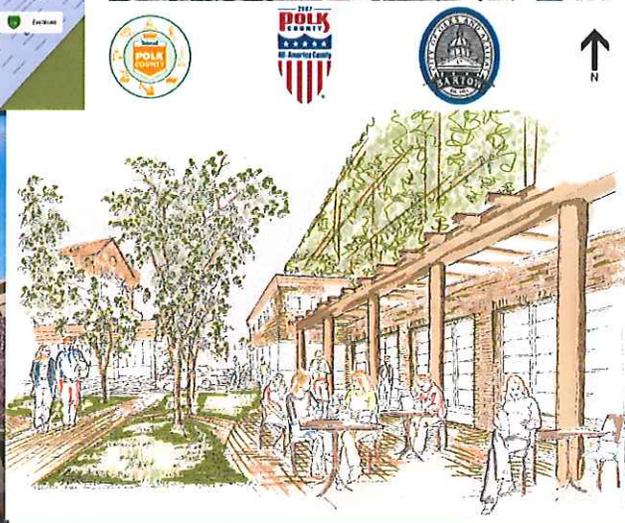
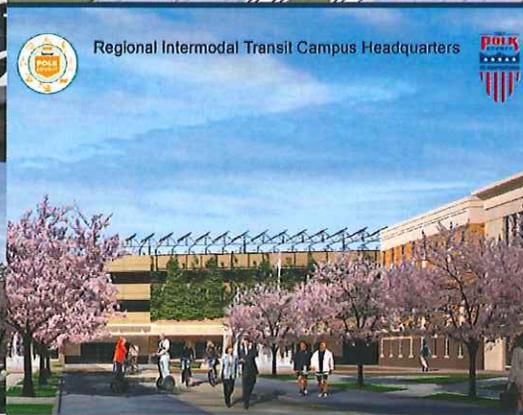
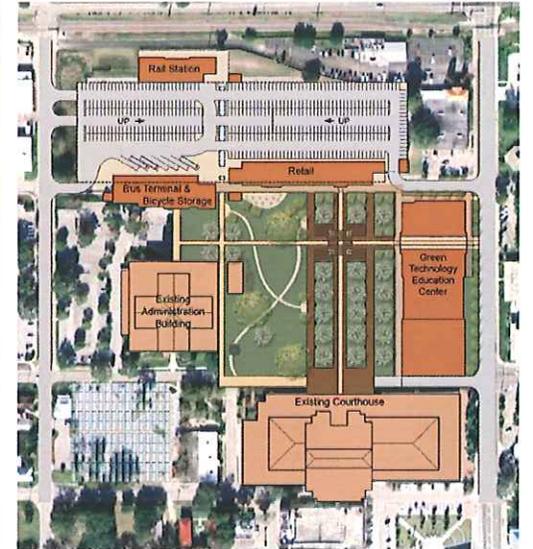
# Transit Facilities

## Description:

Facility Studies are common practices for the LPF Team. We are experienced with conceptual design, green alternatives, visualization and Site Planning for a variety of types of projects.



Regional Intermodal Transit Campus Headquarters  
First Floor Plan



5 Prior Work Experience

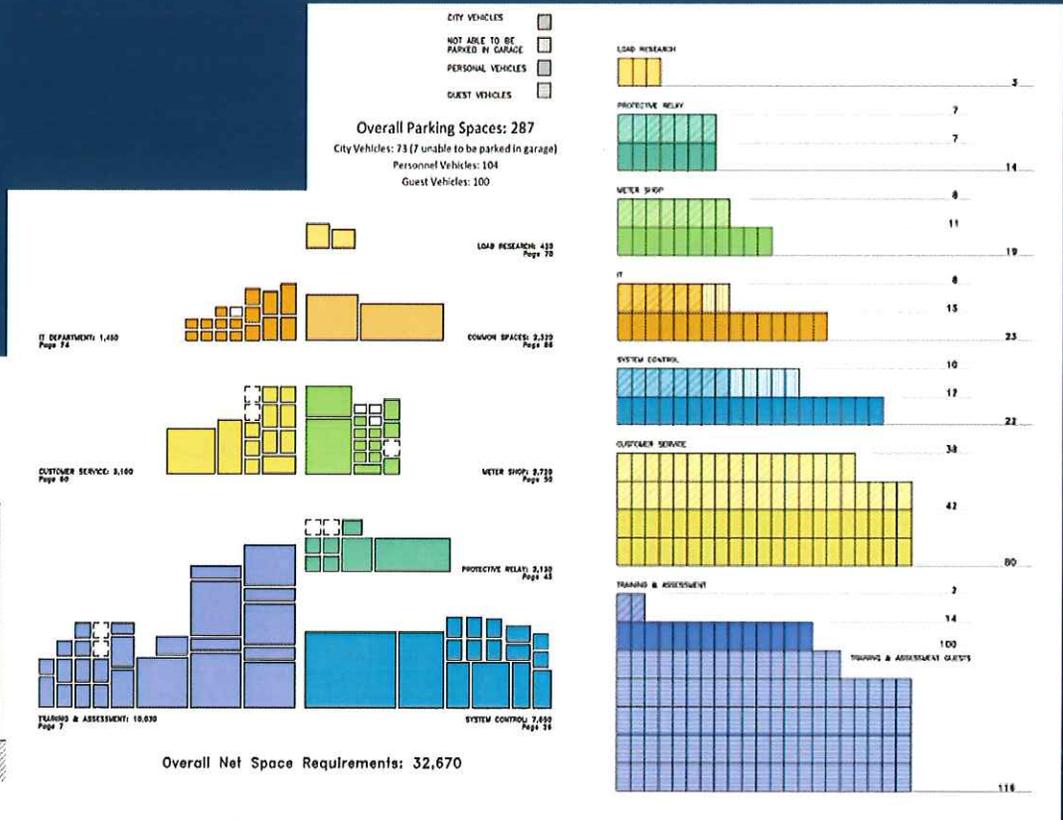
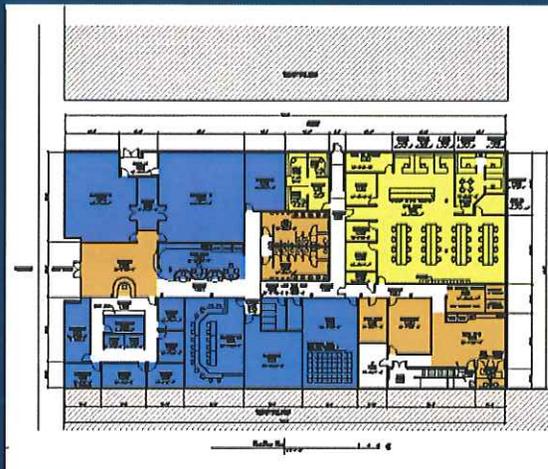


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# Office and Training Facilities

**Description:** LPF, MES Group and Structural Engineering Partnership assisted the City of Lakeland in site and feasibility studies to determine probable use between one of two distinct sites for the new City of Lakeland and Lakeland Electric offices. Our team provided recommendations and investigation reports to the city.



Lakeland Electric and Water

5 Prior Work Experience



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**Lakeland Electric and Water**

5 Prior Work Experience



Shortlist Presentation

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# Office Renovation

**Description:** The project included programming as well as design, including space planning, interior design, furnishing selections and color selections for an interior build out of 11,000 sf of shell space and 9,000 sf of existing office space. Phasing was a key element of the project so as to allow the necessary continued operation of the client.



**Polk County Tax Collector**

5 Prior Work Experience



Shortlist Presentation

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## Fire Rescue Stations

**Description:** LPF, MES Group and SEP have developed a cost effective prototype design for emergency response facilities. The design has the capabilities to house both fire and emergency medical personnel and is flexible enough to adapt to the budget and needs of an area, yet complete enough to incorporate all the necessities required. Both the apparatus bay and living module are designed for expansion. The stations have been designed to LEED Standards but have not been certified by Owner's choice.



**Polk County**

**5** Prior Work Experience



Shortlist Presentation

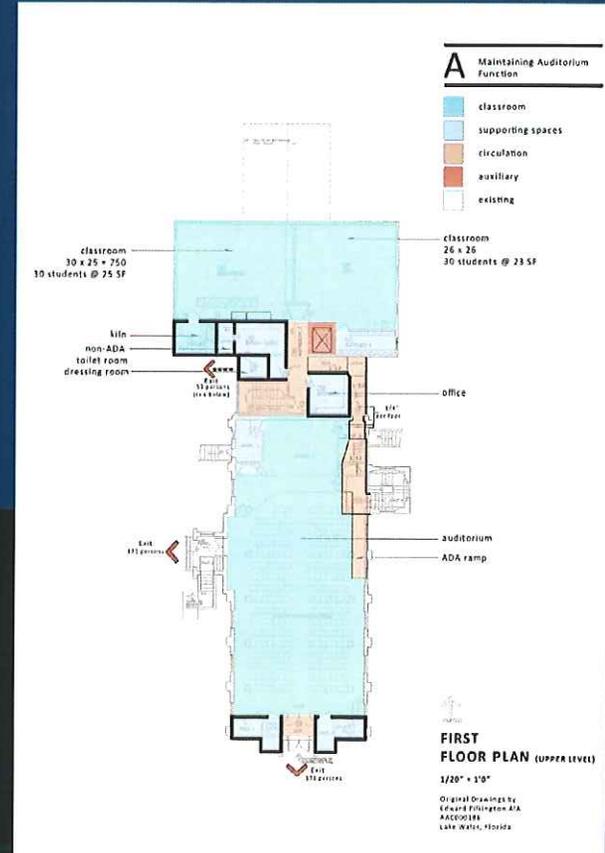
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# Adaptive Reuse

**Description:** Once PSC made the decision to acquire the Lake Wales Art Center, we began plans to repurpose the building from an art Center to an Educational Art Facility. Our team focused on the required maintenance and repairs to make the building successful as a collegiate level teaching arts center. We addressed potential code conflicts and found ways to resolve the issues.



Lake Wales Art Center

5 Prior Work Experience



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## Parks and Recreation



**Description:** Master planning as well as the design of prototype concession stands and restrooms and storage facilities. Our prototype has been used numerous times throughout Polk County



**Polk County Parks**

5 Prior Work Experience



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