

REQUEST FOR QUALIFICATIONS

Notice is hereby given that the County Commissioners of Sumter County, Florida, will be receiving qualification packages for the following: "Request for Qualifications for Sumter County MEP Engineering Services for Continuing Service Contract"

Information is available upon request by calling (352) 689-4435, by coming to the Financial Services Department, Suite 206, The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785, or by contacting Demand Star at 1-800-711-1712 or www.DemandStar.com.

All inquiries and questions regarding this project must be made only to the contact identified below and shall be made in writing by fax, e-mail, or mail:

Mrs. Amanda Taylor, Procurement Coordinator
Mailing Address: 7375 Powell Road, Suite 206
Wildwood, FL 34785
E-mail: Amanda.taylor@sumtercountyfl.gov
Fax: (352) 689-4436

The deadline for submission of questions relating to the RFQ shall be, May 11, 2012 by 5:00pm. A copy of the RFQ packet must be obtained in order to view the items being requested by Sumter County.

All packets are due by 12:00 p.m. on June 5, 2012 to 7375 Powell Road, Wildwood, FL 34785. Late submittals will be rejected and returned unopened to the Proposer. Packages must be firmly sealed in packaging that is clearly marked on the outside: "RFQ 013-0-2012/AT for Sumter County MEP Engineering Services for Continuing Service Contract". Sealed RFQ's must be mailed or delivered to Mrs. Amanda Taylor, at the above address.

Upon submission, all RFQ's will become the property of the County, who has the right to use any or all ideas presented in any package submitted in response to this RFQ, whether or not the RFQ is accepted. Packages will be opened at 12:05 p.m. on June 5, 2012 in Room 110 of The Villages Sumter County Service Center, Wildwood, FL 34785. The Selection Committee will meet on June 12, 2012 at 2:00 p.m. in Room 110 of The Villages Sumter County Service Center. If necessary, vendor presentations will be held on June 18, 2012 starting at 10:30 p.m. in Room 102 of The Villages Sumter County Service Center. The Selection Committee's recommendation will be taken to the Sumter County Board of County Commissioners for a final decision on June 26, 2012.

BOARD OF SUMTER COUNTY COMMISSIONERS, SUMTER COUNTY, FLORIDA
PUBLISH 4/20/2012 and 4/27/2012

RFQ 013-0-2012/AT Sumter County MEP Engineering for Continuing Service Contract –
Selection Committee Meeting minutes

The Selection Committee met on 6-12-2012 at 2:00 p.m. in Room 110 of The Villages Sumter County Service Center, Wildwood, FL 34785.

Scott Cottrell and Chris Wert were present to represent the Selection Committee. Chris Morrison was present to represent the Financial Services Department.

Richard Cobb, Selection Committee Member, was unable to attend the meeting due to an emergency.

Chris reviewed the dates as listed in the RFQ and turned the meeting over to the Selection Committee.

The Committee discussed the six proposals that were received and turned in their score sheets according to the RFQ.

Scores are as follows:

	KEM	Ingenuity	Matern	SGM	GLE	OCI
Scott	59	82	90	93	85	91
Chris	74	85	81	85	78	83
TOTALS	133	167	171	178	163	174

*Score sheets are attached.

The Selection Committee agreed to hold vendor presentations for the top four scoring firms, SGM Engineering, Inc., OCI Associates, Matern Professional Engineering, Inc., and Ingenuity Engineers as set per the RFQ on 6-18-2012 starting at 10:30 a.m. in Room 102.

Presentations will be 20 minutes with a Q&A session to follow for 10 minutes. The Selection Committee stated they would like to see details regarding the following:

1. Team Concept
2. Response Time
3. Concept of Project Management, Construction Management, and Design
4. Schedule of Cost Controls

The meeting adjourned at 2:30 p.m.

RFQ 013-0-2012/AT for MEP Engineering Services for Continuing Service Contract

Score Sheet

Selection Committee Members	KEM Engineers	Ingenuity Engineers	Matern Professional Engineering	SGM Engineering, Inc.	GLE Associates	OCI Associates
Scott Cottrell	59	82	90	93	85	91
Chris Wert	74	85	81	85	78	83
Richard Cobb	N/A	—	—	—	—	—
Totals	133	167	171	178	163	174

(6)

(4)

(3)

(1)

(5)

(2)

RFQ 013-0-2012/AT for MEP Engineering Services for Continuing Service Contract

Score Sheet

Scoring Criteria	KEM Engineers	Ingenuity Engineers	Matern Professional Engineering	SGM Engineering, Inc.	GLE Associates	OCI Associates
Firm Description (10 points)	8	10	10	10	10	10
Experience & Ability to Meet the Budget (35 points)	25	28	30	30	35	33
Design Plan (20 points)	10	16	20	20	18	20
Services (10 points)	4	8	10	10	7	10
Schedule (15 points)	0	15	15	13	10	13
Certified Minority Business Enterprise (5 points)	5	0	0	5	0	0
Other Benefits (5 points)	5	5	5	5	5	5
Totals	59	82	90	93	85	91

ingenuity

 Matern SGM

 OCI

001

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Questions relating to the RFQ must be submitted in writing— to: Mrs. Amanda Taylor fax (352) 689-4040 or Email Amanda taylor@sumtercountyfl.gov

The deadline for submission of Questions relating to the RFP shall be Wednesday, November 16, 2011 at 2:00pm EST. All questions that have been submitted in writing, prior to the deadline, will be compiled and answered in writing. A copy of all questions and answers will be sent to those firms who have stated their intent to respond by completing and faxing to us the form included in this RFQ.

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QUALIFICATIONS SUBMISSION FORMAT AND REQUIREMENTS

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A Firm Description (maximum 4 pages) (10 points)

10

1. Describe the ownership and current principles of your firm and any other firm that you propose to become part of your team. From what office will this project be administered?
2. Describe the history and growth of your firm(s) *as succinctly as possible*.
3. Describe your experience with litigation with Owners and Contractors.
4. Provide company organizational chart.

B. Experience & Ability to Meet the Budget (35 points)

33

- 1. Provide no more than 7 recent examples of your experience in designing facilities similar to this project for other counties in Florida. For each of these projects:
 - a) Provide photographs
 - b) Provide an owner reference familiar with your performance on the project. *It is the proposer's responsibility to ensure that you have listed a current contact with a correct phone number.*
 - c) Provide a general contractor or CM at risk reference (with current phone number) familiar with your performance on each project.
 - d) List the individual who served as the primary point of contact and designer for your firm. Please note whether or not this individual is still employed with your firm.
- 2. Provide the two most recent projects your firm has completed. Include the total % change orders and performance relative to the initial project schedule. For each project, provide the name of an owner's representative (with a current phone number) who is familiar with your performance on the project.
- 3. Provide a brief description of your firm's experience in building County Administrative Facilities.

C. Design Plan (20 points)

20

- 1. Please designate the specific individuals that will fill key roles on your team.
- 2. Please provide for each of the above personnel:
 - a) Current resumes listing relevant (similar) project experience within the past several years.
 - b) Percent of time to be committed to this Project.
- 3. Please identify the individual who, *from project start to finish*, will be the leader of your design team and the principal point of contact between your firm and the Owner, the Engineer and other consultants. This individual's competence, his leadership, and his ability to achieve *customer satisfaction* will be heavily considered in the selection of an Engineer firm.
- 4. Provide an organizational chart showing the lines of responsibility and accountability for your team.

D. Services (10 points)

10

- 1. Provide one page overview of services typically performed for similar projects as the MEP Engineer for a Continuing Service Contract
- 2. How would you implement these services to ensure the success of this project?
- 3. Describe your approach to teamwork on a project of this magnitude.

E. Schedule (15 points)

13

- 1. Describe your general approach to the schedule for this project.
- 2. Describe your approach to schedule control and cost control. *WK*

F. Certified Minority Business Enterprise (5 points)

0

- 1. Provide your fee as a lump sum not to exceed with clearly identified exceptions and provide your fee as a percentage of construction cost. The Owner desires to pursue either fee schedule during the negotiation process.

G. Other Benefits (5 points)

5

- 1. Provide information here on any additional benefits of your team.

12 Jan 12

Scotts Caldwell

GLEE

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- A. Firm Description (maximum 4 pages) (10 points)** 10
1. Describe the ownership and current principles of your firm and any other firm that you propose to become part of your team. From what office will this project be administered?
 2. Describe the history and growth of your firm(s) *as succinctly as possible*.
 3. Describe your experience with litigation with Owners and Contractors.
 4. Provide company organizational chart.

B. Experience & Ability to Meet the Budget (35 points)

35

- ✓ 1. Provide no more than 7 recent examples of your experience in designing facilities similar to this project for other counties in Florida. For each of these projects:
 - ✓ a) Provide photographs
 - ✓ b) Provide an owner reference familiar with your performance on the project. *It is the proposer's responsibility to ensure that you have listed a current contact with a correct phone number.*
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- ✓ 3. Provide a brief description of your firm's experience in building County Administrative Facilities.

C. Design Plan (20 points)

18

- ✓ 1. Please designate the specific individuals that will fill key roles on your team.
- ✓ 2. Please provide for each of the above personnel:
 - ✓ a) Current resumes listing relevant (similar) project experience within the past several years.
 - ✓ b) Percent of time to be committed to this Project.
- ✓ 3. Please identify the individual who, *from project start to finish*, will be the leader of your design team and the principal point of contact between your firm and the Owner, the Engineer and other consultants. This individual's competence, his leadership, and his ability to achieve *customer satisfaction* will be heavily considered in the selection of an Engineer firm.
- ✓ 4. Provide an organizational chart showing the lines of responsibility and accountability for your team.

D. Services (10 points)

7

- ✓ 1. Provide one page overview of services typically performed for similar projects as the MEP Engineer for a Continuing Service Contract
- ✓ 2. How would you implement these services to ensure the success of this project?
- ✓ 3. Describe your approach to teamwork on a project of this magnitude.

E. Schedule (15 points)

10

- OK ✓ 1. Describe your general approach to the schedule for this project.
- ✓ 2. Describe your approach to schedule control and cost control.

F. Certified Minority Business Enterprise (5 points)

0

- 1. Provide your fee as a lump sum not to exceed with clearly identified exceptions and provide your fee as a percentage of construction cost. The Owner desires to pursue either fee schedule during the negotiation process.

G. Other Benefits (5 points)

5

- 1. Provide information here on any additional benefits of your team.

12 Jan 12
[Signature]

Ingenuity

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4. Provide company organizational chart.

Handwritten initials and marks at the top right of the page.

B. Experience & Ability to Meet the Budget (35 points)

- ✓ 1. Provide no more than 7 recent examples of your experience in designing facilities similar to this project for other counties in Florida. For each of these projects:
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C. Design Plan (20 points)

16

- ✓ 1. Please designate the specific individuals that will fill key roles on your team.
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D. Services (10 points)

8

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E. Schedule (15 points)

15

- ✓ 1. Describe your general approach to the schedule for this project.
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F. Certified Minority Business Enterprise (5 points)

0

No Fee m/s

- ✓ 1. Provide your fee as a lump sum not to exceed with clearly identified exceptions and provide your fee as a percentage of construction cost. The Owner desires to pursue either fee schedule during the negotiation process.

G. Other Benefits (5 points)

5

- OK 1. Provide information here on any additional benefits of your team.

12 Jan 12

Scott B. Collins

SGM

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(10 points)

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B. Experience & Ability to Meet the Budget (35 points)

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C. Design Plan (20 points)

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E. Schedule (15 points)

13

- ✓ 1. Describe your general approach to the schedule for this project.
- ✓ 2. Describe your approach to schedule control and cost control.

F. Certified Minority Business Enterprise (5 points)

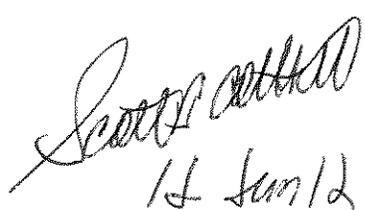
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14 Jun 12

Materh

MPE

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PROJECT SCHEDULE, MILESTONE DATE REQUIREMENTS AND ASSESSMENTS: ONCE THE CONTRACT HAS BEEN APPROVED BY THE SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS, THE ENGINEER FIRM AND SUMTER COUNTY WILL AGREE TO AN ACTUAL NOTICE TO PROCEED DATE WHICH WILL COMMENCE ALL DESIGN AND PERMITTING ACTIVITIES PER PROJECT. SHOULD THE ENGINEER FIRM FAIL TO MEET THE MILESTONE DATE OF THE SCHEDULE THE COUNTY WILL IMPOSE AN \$1,000.00 ASSESSMENT PER MILESTONE DATE WHICH IS NOT OBTAIN ON A MONTHLY BASICS. THIS ACTION WILL AUTOMATICALLY REDUCE THE CONTRACT AMOUNT ACCORDINGLY EACH MONTH. IF THE DESIGN FIRM IS ABLE TO MEET THE ORIGINAL COMPLETION DATE OF THE CPM SCHEDULE, SUMTER COUNTY BOCC WILL REIMBURSE THE ENGINEER FIRM FOR MAINTAINING THE OVERALL SCHEDULE, ALTHOUGH IF THE DESIGN FIRM FAILS TO MEET THE ORIGINAL COMPLETION DATE THE SUMTER COUNTY BOCC WILL RETAIN ALL ASSESSMENTS.

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It is the Owner's intent to minimize the cost to Engineer firm's who are responding to this request for proposals, therefore you are encouraged to be brief and succinct. Thick volumes of background and general marketing material will not be appreciated and will not carry favor with the reviewers. We are seeking thoughtful, tightly focused proposals that document your firm's suitability for this Project and understanding of the Project and Owner. Experience must be described by each firm, if there are multiple firms proposed as one team.

Questions relating to the RFQ must be submitted in writing— to: Mrs. Amanda Taylor fax (352) 689-4040 or Email Amanda.taylor@sumtercountyfl.gov

The deadline for submission of Questions relating to the RFP shall be Wednesday, November 16, 2011 at 2:00pm EST. All questions that have been submitted in writing, prior to the deadline, will be compiled and answered in writing. A copy of all questions and answers will be sent to those firms who have stated their intent to respond by completing and faxing to us the form included in this RFQ.

Sealed qualifications will be received until 12:00pm, EST, Tuesday, June 5, 2012.

QUALIFICATIONS SUBMISSION FORMAT AND REQUIREMENTS

To be considered, prospective MEP Engineer must submit a complete response as required by the RFQ. Engineer must submit evidence of their ability to provide complete, thorough and comprehensive responses and information for each of the following components of the RFQ. Engineering firms must submit One (1) original, one (1) electronic version on a CD or Flash Drive of the original RFQ in its entirety not password protected, and five (5) copies of the original RFQ packet.

A. Firm Description (maximum 4 pages)

(10 points)

10

- 1. Describe the ownership and current principles of your firm and any other firm that you propose to become part of your team. From what office will this project be administered?
- 2. Describe the history and growth of your firm(s) *as succinctly as possible.*
- 3. Describe your experience with litigation with Owners and Contractors.
- 4. Provide company organizational chart.

30

B. Experience & Ability to Meet the Budget (35 points)

- ✓ 1. Provide no more than 7 recent examples of your experience in designing facilities similar to this project for other counties in Florida. For each of these projects:
 - ✗ a) Provide photographs
 - ✓ b) Provide an owner reference familiar with your performance on the project. *It is the proposer's responsibility to ensure that you have listed a current contact with a correct phone number.*
 - ✓ c) Provide a general contractor or CM at risk reference (with current phone number) familiar with your performance on each project.
 - ✓ d) List the individual who served as the primary point of contact and designer for your firm. Please note whether or not this individual is still employed with your firm.
- ✓ 2. Provide the two most recent projects your firm has completed. Include the total % change orders and performance relative to the initial project schedule. For each project, provide the name of an owner's representative (with a current phone number) who is familiar with your performance on the project.
- ✓ 3. Provide a brief description of your firm's experience in building County Administrative Facilities.

C. Design Plan (20 points)

20

- ✓ 1. Please designate the specific individuals that will fill key roles on your team.
- ✓ 2. Please provide for each of the above personnel:
 - ✓ a) Current resumes listing relevant (similar) project experience within the past several years.
 - ✓ b) Percent of time to be committed to this Project.
- ✓ 3. Please identify the individual who, *from project start to finish*, will be the leader of your design team and the principal point of contact between your firm and the Owner, the Engineer and other consultants. This individual's competence, his leadership, and his ability to achieve *customer satisfaction* will be heavily considered in the selection of an Engineer firm.
- ✓ 4. Provide an organizational chart showing the lines of responsibility and accountability for your team.

D. Services (10 points)

10

- ✓ 1. Provide one page overview of services typically performed for similar projects as the MEP Engineer for a Continuing Service Contract
- ✓ 2. How would you implement these services to ensure the success of this project?
- ✓ 3. Describe your approach to teamwork on a project of this magnitude.

E. Schedule (15 points)

15

- ✓ 1. Describe your general approach to the schedule for this project.
- ✓ 2. Describe your approach to schedule control and cost control.

F. Certified Minority Business Enterprise (5 points)

0

- 1. Provide your fee as a lump sum not to exceed with clearly identified exceptions and provide your fee as a percentage of construction cost. The Owner desires to pursue either fee schedule during the negotiation process.

G. Other Benefits (5 points)

5

- 1. Provide information here on any additional benefits of your team.

Good price
Energy consumption

12 Jan 12

Scott A. Cottrell

KEM

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- 3. Describe your experience with litigation with Owners and Contractors.
- 4. Provide company organizational chart.

8

B. Experience & Ability to Meet the Budget (35 points)

25

- ✓ 1. Provide no more than 7 recent examples of your experience in designing facilities similar to this project for other counties in Florida. For each of these projects:
 - ✓ a) Provide photographs
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4

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- X 2. How would you implement these services to ensure the success of this project?
- X 3. Describe your approach to teamwork on a project of this magnitude.

E. Schedule (15 points)

0

- X 1. Describe your general approach to the schedule for this project.
- X 2. Describe your approach to schedule control and cost control.

F. Certified Minority Business Enterprise (5 points)

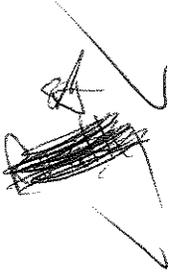
3

- 1. Provide your fee as a lump sum not to exceed with clearly identified exceptions and provide your fee as a percentage of construction cost. The Owner desires to pursue either fee schedule during the negotiation process.

G. Other Benefits (5 points)

5

- 1. Provide information here on any additional benefits of your team.



RFQ 013-0-2012/AT for MEP Engineering Services for Continuing Service Contract

Score Sheet

Scoring Criteria	KEM Engineers	Ingenuity Engineers	Matern Professional Engineering	SGM Engineering, Inc.	GLE Associates
Firm Description (10 points)	8	10	10	10	10
Experience & Ability to Meet the Budget (35 points)	20	30	25	25	25
Design Plan (20 points)	18	20	20	20	20
Services (10 points)	10	10	10	10	10
Schedule (15 points)	10	12	13	12	10
Certified Minority Business Enterprise (5 points)	5	0	0	5	0
Other Benefits (5 points)	3	3	3	3	3
Totals	74	85	81	85	78

Ch West
6-12-12

OCI Associates
10
30
18
10
12
0
3
83

Ch. W. W. W.
6-12-12

RFQ 013-0-2012/AT Sumter County MEP Engineering for Continuing Services Contract Vendor Presentations and Selection Committee Meeting minutes

The meeting was held on 6-18-2012 at 10:30 a.m. in Room 102 of The Villages Sumter County Service Center, Wildwood, FL.

Scott Cottrell and Chris Wert were present representing the Selection Committee. Chris Morrison was present representing the Financial Services Department.

Presentations were given in the following order:

1. Ingenuity Engineers, Inc.
2. Matern Professional Engineering, Inc.
3. OCI Consulting Engineers
4. SGM Engineering

The presentations ended at 1:15 p.m.

The Selection Committee broke and reconvened at 1:22 p.m.

The Selection Committee discussed the presentations.

Total scores are listed below:

Selection Committee Members	Ingenuity Engineers, Inc.	Matern Professional Engineering, Inc.	OCI Consulting Engineers	SGM Engineering
Scott Cottrell	4.800	4.550	4.550	4.725
Chris Wert	5.000	4.600	4.700	4.200
Totals	9.800	9.150	9.250	8.925

1. Ingenuity Engineers, Inc. – 9.800
2. OCI Consulting Engineers – 9.250
3. Matern Professional Engineering, Inc. – 9.150
4. SGM Engineering – 8.925

Score sheets are attached.

The Selection Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract negotiations with Ingenuity Engineers, Inc.

The meeting adjourned at 1:45 p.m.

RFQ 013-0-2012/AT for MEP Engineering Services for Continuing Service Contract

Score Sheet

Selection Committee Members	Ingenuity Engineers	Matern Professional Engineering	OCI Associates	SGM Engineering, Inc.
Scott Cottrell	4.8	4.55	4.55	4.725
Chris Wert	5.0	4.6	4.7	4.2
Totals	9.8	9.15	9.25	8.925

①

②

Ingenuity

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	.4
2. Response Time	5	0.40	2.0
3. Concept of Project Management, Construction Management, and Design	5	0.30	1.5
4. Schedule of Cost Controls	4.5	0.20	.9

4.8 Total Score

SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

Scott's Cottrell
15 Jun 12

completed on time
bts

Ingenuity

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept		0.10	
2. Response Time		0.40	
3. Concept of Project Management, Construction Management, and Design		0.30	
4. Schedule of Cost Controls		0.20	

_____ Total Score

SCORE:

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staff of 20

Orlando office

Mission statement - constant comm
& accountable

PM - David Green

Have LEED accreditation

Have work Proj in Sumner County

Have continuing contracts in many counties including Sumner

Very Good discussion of AM/CM/Design scope validation

Early cost control effort in AM/CM/Design process

current contract under A/E Award

Various techniques - early cost

Cost Estimating software

MS Project Scheduling software & process

Schedule mtg every week

BIM Yes Revit

JGM

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	.4
2. Response Time	5	0.40	2.0
3. Concept of Project Management, Construction Management, and Design	4.75	0.30	1.425
4. Schedule of Cost Controls	4.5	0.20	.9

4.725 Total Score

SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

Scott C. [Signature]
18 Jun 12

Did not complete b/a

SGM

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	
2. Response Time	5	0.40	
3. Concept of Project Management, Construction Management, and Design	4.75	0.30	
4. Schedule of Cost Controls	4.5	0.20	

Total Score

- SCORE:
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 2 = Fair
 3 = Average (Included only minimum of what was asked for on subject criteria)
 4 = Good
 5 = Excellent

Tony Sharkey - Acc. billed
 MEA, FA, & Commissioning

MBE

7-CXA (Commissioning activities)

Do commissioning & re-commissioning

understand scope of services - good chart

<Comment on Pinellas Plaza>?? - Need explanation

mentioned hurricane preparedness

FPA site

CA = CM differences
 Legals in their mind & they do

PM/CM/Design
 understand scope, budget & schedule

good flow chart for PM/CM/Design proposal w/ 2 days

Trouble shoot existing facility

* good discussion of Commissioning

PM - Jose L. 170500am
 (day to day contact)

BIM Revit

Cost control / cost evaluation of RS Means & Vendors
 ODA & State Commodity Contract

Schedule control MS Project

control - backward planning
 early site packages

OCI

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	.4
2. Response Time	5	0.40	2.0
3. Concept of Project Management, Construction Management, and Design	4.5	0.30	1.35
4. Schedule of Cost Controls	4	0.20	.8

4.55 Total Score

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4 = Good

5 = Excellent

Scott B. Cottrell
18 Jun 12

✓ completed briefing

OCI

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X	Weight	Rating
1. Team Concept			0.10	
2. Response Time			0.40	
3. Concept of Project Management, Construction Management, and Design			0.30	
4. Schedule of Cost Controls			0.20	

* what is Green Globe??
 good discussion of energy efficiency technology
 * which office support us Orlando office

_____ Total Score

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- 1 = Poor
- 2 = Fair
- 3 = Average (Included only minimum of what was asked for on subject criteria)
- 4 = Good
- 5 = Excellent

* BIM?? - 1/8 Revit

~~Wash DC office~~

"Not every phone call is a fee" - [scribble]

- ✓ MEP/FR/ITS
- ✓ Orlando office would support us?
- ✓ 58 minutes OCI for Bushnell
- ✓ Always available

Can be prime consultant
 * ~~CM~~ No-direct do CM - but do CA
 CA = CM??

* who is our single P.O.C.
 @ MEP & [scribble]

- ✓ good discussion of cost & schedule control
- ✓ 50% of work is continuing services

Good example of Flow control
 valves versus more chillers & savings realized for college

* Cost control
 AS mean estimating & local contractors
 CM + MEP subs will help silver bullet?

* Federal project requirements - not really
 * schedule design & construction
 schedule what software silver bullet?

MATERN

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	.4
2. Response Time	5	0.40	2.0
3. Concept of Project Management, Construction Management, and Design	4.5	0.30	1.35
4. Schedule of Cost Controls	4	0.20	.8

4.55 Total Score

SCORE:

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5 = Excellent

Scotty Caldwell
18 Jun 12

✓ completed bly on time

MATEFN
define "Fast track"

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept		0.10	
2. Response Time		0.40	
3. Concept of Project Management, Construction Management, and Design		0.30	
4. Schedule of Cost Controls		0.20	

Total Score

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- 3 = Average (Included only minimum of what was asked for on subject criteria)
- 4 = Good
- 5 = Excellent

How long does it take to get to Bushnell? 1 hr 6 min

~~...~~
* BIM Revit

* CM = CA ??

HQ in Maitland - north of Orlando
team chart
31 prime cont. contracts in C. Florida

Brad & Craig are daily P.O.C.'s

worked under strolo on tail project

showed response time map in miles & time

very Good project approach diagram

Good discussion of scheduler cost control

vetting schedule w/ contracts
* Scheduling controls
MS Project
Set milestones for MEP designers
silver bullet ??

hire professional cost estimator

silver bullet ??

* Cost controls
in house historical cost database
Validate scope & budget
re-evaluate based on excty cond.

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

SGM

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	0.4
2. Response Time	4	0.40	1.6
3. Concept of Project Management, Construction Management, and Design	4	0.30	1.2
4. Schedule of Cost Controls	5	0.20	1.0

4.2 Total Score

Chris White
6-18-12

SCORE:

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- 2 = Fair
- 3 = Average (Included only minimum of what was asked for on subject criteria)
- 4 = Good
- 5 = Excellent

State Contract
ODP

2

OCI

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X Weight	Rating
1. Team Concept	4	0.10	.4
2. Response Time	5	0.40	2
3. Concept of Project Management, Construction Management, and Design	5	0.30	1.5
4. Schedule of Cost Controls	4	0.20	.8

[Signature]
6-18-12

4.7 Total Score

2.3
2.4
4.7

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ITS section

Sason

Richard

- LED
- Bi-polar Ionization
-

Matern

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X	Weight	Rating
1. Team Concept	4		0.10	.4
2. Response Time	5		0.40	2
3. Concept of Project Management, Construction Management, and Design	4		0.30	1.2
4. Schedule of Cost Controls	5		0.20	1.0

4.6 ~~4.6~~ Total Score

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25 Prime Contracts
In-House Cost Database
97% Projects in Budget

work up
CIP - scope

ChWent
6-18-12

Ingenuity

RFQ 013-0-2012/AT - MEP Engineering for Continuing Service Contract

Vendor Presentations Scoring Criteria

	Score	X	Weight	Rating
1. Team Concept	5		0.10	.5
2. Response Time	5		0.40	2
3. Concept of Project Management, Construction Management, and Design	5		0.30	1.5
4. Schedule of Cost Controls	5		0.20	1

5 Total Score

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*Call Wait
6-18-12*

LED !!!