

**SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY**

SUBJECT: Purchase Order Approval (Staff recommends approval).

REQUESTED ACTION: Approve Purchase Orders

Work Session (Report Only) **DATE OF MEETING:** 1/24/12
 Regular Meeting Special Meeting

CONTRACT: N/A Vendor/Entity: _____
Effective Date: _____ Termination Date: _____
Managing Division / Dept: Financial Services _____

BUDGET IMPACT: _____
 Annual **FUNDING SOURCE:** _____
 Capital **EXPENDITURE ACCOUNT:** _____
 N/A

HISTORY/FACTS/ISSUES:

| PO Number | PO Amount | Vendor Name | PO Description |
|-----------|-------------|---------------|--|
| 54280 | \$31,052.40 | DSM.net, Inc. | Storage Area Network (SAN) Expansion (Hard Drive for storing data) |

PURCHASE ORDER

PLEASE FURNISH MERCHANDISE BELOW FOR THE ACCOUNT OF

BOARD OF SUMTER COUNTY COMMISSIONERS

54280

910 N. MAIN STREET, ROOM #201

TELEPHONE 352-793-0200

TO

BUSHNELL, FLORIDA 33513-9402

☐

DSM.net, Inc
PO Box 93160
Lakeland, FL 33804-3160

☐ **DATE** January 18, 2012

DEPT. Information Technology

☐ **BY** *AS AK*

| FUND | ACCOUNT NO. | QUANTITY | DESCRIPTION | UNIT PRICE | TOTAL PRICE |
|----------------------------------|--------------|----------|--|--------------|-------------|
| 001 | 415-519-6400 | | New Storage Area Network (SAN) SAN Expansion Hard Drive for Storing Data | 31,052.40 | 31,052.40 |
| <i>T-61 will cover this P.O.</i> | | | | | |
| TERMS: | | | | TOTAL | 31,052.40 |

BOARD OF SUMTER COUNTY COMMISSIONERS

DELIVER TO: _____

AUTHORIZED BY: _____

**NOTE: ONLY ORIGINAL INVOICES
WILL BE CONSIDERED FOR PAYMENT**

THIS IS TO CERTIFY THAT THE ABOVE GOODS WERE RECEIVED AND THAT THEY WERE OF THE QUANTITY AND QUALITY ORDERED AND PAYMENT FOR SAME IS HEREBY APPROVED.

DISTRIBUTION:

- BLUE COPY - TO BOARD OF COUNTY COMMISSIONERS
- WHITE COPY - TO VENDOR
- CANARY COPY - TO DEPARTMENT HEAD
- GREEN COPY - TO BOARD OF COUNTY COMMISSIONERS

BY: _____ **DATE:** _____

OFFICER OR DEPT. HEAD

1. MAIL INVOICE TO BOARD OF COUNTY COMMISSIONERS
2. PLEASE SHOW OUR PURCHASE ORDER NUMBER ON ALL INVOICES
3. EACH SHIPMENT MUST BE COVERED BY A SEPARATE INVOICE
4. THE COUNTY OF SUMTER IS EXEMPT FROM STATE SALES AND USE TAX AND FEDERAL EXCISE TAXES. STATE SALES AND USE TAX CERTIFICATE NUMBER 85-8012622366C-3.

January 13, 2012



SAN Expansion

Prepared for

Sumter County

Board of County Commissioners

Hardware Quote

Setup and Cluster additional NSM (Network Storage Module) adding 2TB of new storage.

| Item | Product | Description | Qty | List Price | Discount (%) | Discount | Extended |
|------|---------|--------------------------------------|-----|--------------------|--------------|------------|--------------------|
| 1 | AX700A | HP P4500 G2 5.4TB SAS Storage System | 1 | \$30,177.00 | 20% | \$6,035.40 | \$24,141.60 |
| | | (12) 450 SAS | | | | | |
| 2 | HA110A3 | HP 3y Support Plus 24 SVC | | | | | |
| 3 | Opt.8W6 | LH Storage System JW Supp AX700A (1) | 1 | \$6,012.00 | 10% | \$601.20 | \$5,410.80 |
| | | Sub Total | | \$36,189.00 | | | \$29,552.40 |
| 4 | | DSM Installation & Configuration | | | | | \$1,500.00 |
| | | Grand Total | | | | | \$31,052.40 |

Does not include shipping

State Contract Rates:

Information Technology Consulting Services 973-561-010-1

Effective Dates: 09/15/2009 through 08/31/2012

Information Technology Consulting Services 973-561-010-1

Effective Dates: 09/15/2009 -08/31/2012

| Job # | Job Title | State Contract Rate |
|--------------|--------------------------------|----------------------------|
| 7410.00 | System Architect D. Expert | \$168.00 |
| 6100.00 | Director, IT Risk & Compliance | \$180.00 |

Acceptance

Except as herein amended, changed, or modified, all other terms, conditions, and obligations of the Agreement dated _____, shall remain in full force and effect.

By signature, this Task Order is accepted and DSM is authorized to proceed at the direction of the Sumter County representative in accordance with the Scope of services.

DSM.net, Inc.

Sumter County

By: _____
Signature

By: _____
Signature

Name: Mike McMillan
Print Name

Name: Garry Breeden
Print Name

Title: Director of Systems Integration

Title: Chairman

Date: _____

Date: 1-24-2012



- **Disaster Recovery Services 991-268-11-1**
 - Effective Dates: 08/09/2010 through 08/08/2015

- **Information Technology Consulting Services 973-561-010-1**
 - Effective Dates: 09/15/2009 through 08/31/2012

Morrison, Chris

From: Krauska, Andrew
Sent: Wednesday, January 18, 2012 7:17 AM
To: Morrison, Chris
Subject: FW: Justification for Purchase of a new Storage Area Network (SAN)

Chris,

In case you need this for the Board Meeting

-----Original Message-----

From: Krauska, Andrew
Sent: Wednesday, January 18, 2012 7:14 AM
To: Bisner, Art
Subject: Justification for Purchase of a new Storage Area Network (SAN)

Justification:

A key result area of the Sumter County IT Strategic Plan is to become as "paperless" as possible. To achieve this requires storing documents digitally, by either saving them directly from a computer program or scanning and saving them on a SAN, a Storage Area Network, which is a high-speed network of storage devices (Hard drives for storing data).

We have 3 HP SANS and have reached the critical threshold of their limits and need to purchase another one. Our data center vendor, DSM, in Lakeland has negotiated an excellent price for this equipment at a significant savings for Sumter County.

Morrison, Chris

From: Krauska, Andrew
Sent: Tuesday, January 17, 2012 7:48 AM
To: Morrison, Chris
Subject: FW: SAN quote
Attachments: SAN Expansion.pdf; image002.gif; image003.jpg; image004.jpg

Chris,

Brad has approved this purchase. What's the best way to get this moving so DSM can order the equipment for us.

Andy

From: Arnold, Bradley
Sent: Sunday, January 15, 2012 9:51 PM
To: Krauska, Andrew
Cc: Bisner, Art
Subject: Re: SAN quote

Proceed

Sent from my Verizon Wireless Phone

-----Original message-----

From: "Krauska, Andrew" <Andrew.Krauska@sumtercountyfl.gov>
To: "Arnold, Bradley" <Bradley.Arnold@sumtercountyfl.gov>
Cc: "Bisner, Art" <Art.Bisner@sumtercountyfl.gov>
Sent: Sun, Jan 15, 2012 23:01:13 GMT+00:00
Subject: FW: SAN quote

Brad,

Attached is the quote for the new SAN. I checked what it would cost us using CDWG's government rate and buying through DSM saves us \$4, 951. They get a volume discount and pass it on to us with no markup.

Recommend approving this. Besides needing the extra storage for daily scans and file storage, we need this in place to handle the migration from 2003 to 2008 servers.

Recommend approving this purchase through DSM.

Andy

You can see the cdwg price here for both the hardware and the 3 year service agreement.
<http://www.cdwg.com/shop/products/HP-StorageWorks-P4500-G2-SAS-Storage-System-hard-drive-array/2002988.aspx>

From: Mike McMillan [mailto:Mike@DSM.net]
Sent: Friday, January 13, 2012 4:20 PM
To: Krauska, Andrew
Cc: Frankie Majowich; Arnaldo Cabral
Subject: SAN quote

Andy,
I hope all is well.

Attached is the SAN Expansion Quote.

In addition, AC has recommended we upgrade the SAN to the latest firmware.

When would be a good time to perform the upgrade. Needs to happen before we add the new NSM.

Mike McMillan
Director of Systems Integration

863.802.8888 Office

863.838.9955 Cell

[Download My vCard](#)

www.dsm.net



Managed Data Centers – Lakeland, Dallas, Winter Haven
IT Consulting, Systems Integration, SharePoint Services & Application Development

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Exhibit G BUDGET TRANSFER FORM



Fiscal Year: 2011-2012

Transfer Number: T-61

Fund Name: General Fund

Department: Information Technology

| | Account Number | Account Description | Amended Budget | Available Budget | Transfer Amount | Remaining Budget |
|------|------------------|-------------------------|----------------|------------------|-----------------|------------------|
| FROM | 001-415-519-4100 | Communication Services | \$ 221,996.00 | \$ 135,186.26 | \$ 31,100.00 | \$ 104,086.26 |
| TO | 001-415-519-6400 | Mach & Equip => 1000.00 | \$ 1,200.00 | \$ 1,200.00 | \$ 31,100.00 | \$ 32,300.00 |
| FROM | | | | | | \$ - |
| TO | | | | | | \$ - |
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| TO | | | | | | \$ - |

Brief Justification for Budget Transfer

Funds needed to cover cost for a new DSM contract for Storage Area Network (SAN) Expansion to add an additional hard drive for storing data. This budget transfer goes with PO # 54280.

Routing For Approval

| | |
|-------------------------------|---------------------|
| Department Head | <u>1-18-12</u> Date |
| Division Head | <u>1-17-12</u> Date |
| Financial Services Department | <u>1-17-12</u> Date |
| County Administrator | <u>1-19-12</u> Date |