



**WILKES AIR CONDITIONING, LLC**

**P.O. BOX 95**

**BUSHNELL, FL 33513**

**LIC # CMC1249437**

**P.352-303-7358 F.352-583-5523**

**SUMTER COUNTY ON-CALL HVAC / REFRIGERATION  
REPAIRS AND NEW INSTALLATION, SCHEDULING,  
MAINTENANCE AND SERVICING**

**RFP # 024-0-2011/AT**

**PART 4  
PROPOSALS DOCUMENTS  
PROPOSALS COVER PAGE**

<b>Name of Firm, Entity or Organization: Wilkes Air Conditioning, LLC</b>	
<b>Federal Employer Identification Number (FEIN):20-2858206</b>	
<b>State of Florida License Number (If Applicable): CMC1249437</b>	
<b>Name of Contact Person: David A. Wilkes</b>	
<b>Title:President</b>	
<b>E-Mail Address: WilkesAir@Embarqmail.com</b>	
<b>Mailing Address: P.O. Box 95 Bushnell, FL 33513</b>	
<b>Street Address (if different): 4441 Hickory Hammock Dr.</b>	
<b>City, State, Zip: Dade City, FL 33523</b>	
<b>Telephone: 352-303-7358</b>	<b>Fax:352-583-5523</b>
<b>Organizational Structure – Please Check One:</b>	
Corporation <input type="checkbox"/> Partnership <input checked="" type="checkbox"/> Proprietorship <input type="checkbox"/> Joint Venture <input type="checkbox"/> Other <input type="checkbox"/>	
<b>If Corporation:</b>	
<b>Date of Incorporation: 5/16/2005</b>	<b>State of Incorporation:FL</b>
<b>States Registered in as Foreign Corporation:</b>	
<b>Authorized Signature:</b>	
<b>Print Name:</b> <u>David A. Wilkes</u>	
<b>Signature:</b> <u></u> <i>MEMBER OF LLC</i>	
<b>Title:</b> <u>President</u>	
<b>Phone:</b> <u>352-303-7358</u>	
<b><i>This document must be completed and returned with your Submittal.</i></b>	

**PROPOSALS FORM FOR  
BOARD OF SUMTER COUNTY COMMISSIONERS  
EXHIBIT A**



Name of Firm Submitting Qualifications \_\_\_\_\_ Wilkes Air Conditioning, LLC

Name of Person Submitting Qualifications \_\_\_ David A. Wilkes \_\_\_\_\_

**PROPOSER ACKNOWLEDGMENT**

"The undersigned hereby declares that he/she has informed himself/herself fully in regard to all conditions to the work to be done, and that he/she has examined the RFP and Specifications for the work and comments hereto attached. The Vendor proposes and agrees, if this submission is accepted, to contract with the Board of Sumter County Commissioners, to furnish all necessary materials, equipment, labor and services necessary to complete the work covered by the RFP and Contract Documents for this Project. The Vendor agrees to accept in full compensation for each item the prices named in the schedules incorporated herein."

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**CONSULTANT'S FEE SCHEDULE MUST BE ATTACHED TO THIS PROPOSAL**

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*David A. Wilkes*  
Signature *MEMBER OF LLC*

*10-4-2011*  
Date

[  ] Check if exception(s) or deviation(s) to Specifications. Attach separate sheet(s) detailing reason and type for the exception or deviation.

***This document must be completed and returned with your Submittal***

**PROPOSAL DOCUMENTS CHECKLIST OF ITEMS REQUIRED TO BE SUBMITTED**

The following documents and forms in the following arrangement must accompany each proposal or alternate proposal submitted:

- ❑ Proposal Cover Page. This is to be used as the first page of the RFP. This form must be fully completed and signed by an authorized officer of the vendor.
- ❑ Proposal Form Exhibit A.
- ❑ Proposal Document Checklist of Items Required to be Submitted.
- ❑ A separate sheet or sheets, clearly identified and numbered, of Exceptions or Deviations from the minimum specifications, must be attached to the Proposal Form (if applicable).
- ❑ Proposer Certification / Addenda Acknowledgement Form.
- ❑ Statement of General Terms and Conditions.
- ❑ Disclosure of Subcontractors, Sub-consultants and Suppliers
- ❑ Proposal / Price Form
- ❑ A sworn, notarized Statement of Contractor's Experience and Personnel.
- ❑ A sworn, notarized Drug Free Work Place Certificate must accompany each proposal or alternate proposal.
- ❑ One original proposal, clearly labeled "Original; three printed copies of the proposal in its entirety; and one electronic version not password protected of the original submitted proposal in its entirety.
- ❑ A Certificate of Insurability, acceptable to the County, shall accompany each proposal or alternate proposal, in the amounts as prescribed by State and Sumter County BOCC
  - Liability Insurance: The submitter shall purchase and maintain such insurance as will protect him/her from claims which may arise out of or result from the vendor's operations under the terms and conditions of the Proposal. Liability insurance shall be obtained at the vendor's expense and in his/her name as the insured, which Certificate shall show Sumter County Board of County Commissioners as additional name insured. Liability insurance shall be provided on a form approved by Sumter County Board of County Commissioners and shall include endorsements for contractual liability and such other endorsements appropriate for the work required by this Proposal as may be required by the Sumter County BOCC. The limit of liability for this coverage shall not be less than \$1,000,000 single event limit.
  - Automobile Liability Insurance covering all automobiles and trucks the vendor may use in connection with this Proposal. The limit of liability for this coverage shall not be less than \$500,000 CSL per occurrence for bodily injury and property

damage. This is to include owned, hired, and non-owned vehicles.

- o Workers' Compensation Insurance, as required by the State of Florida.

All insurance policies shall be written on companies authorized to do business in the State of Florida and satisfactory to the Sumter County BOCC. Prior to commencing services pursuant to the award of this proposal, the Contractor shall furnish to the Sumter County BOCC certificates of insurance showing the required coverage has been procured and paid for in advance. Within thirty (30) days prior to expiration, the Contractor shall provide the Sumter County BOCC with proof that required coverage has been extended.

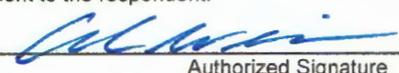
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Date: 10-4-2011

I, [Signature] MEMBER OF LLC (name), an authorized officer of Wilkes Air Conditioning, LLC (company/vendor), confirm that the above listed documents are provided in our company's proposal being submitted to Sumter County and confirm I have read and understand the RFP document in its entirety.

***This document must be completed and returned with your Submittal.***

## PROPOSER'S CERTIFICATION

Submit To: Sumter County Board of County Commissioners  7375 Powell Road Wildwood, Florida, 34785 Phone 352-689-4400 Fax 352-689-4401		SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS  REQUEST FOR PROPOSALS (RFP) CERTIFICATION  AND ADDENDA ACKNOWLEDGMENT		
<b>DUE DATE:</b> October 6, 2011	<b>DUE TIME:</b> 10:00 am	<b>RFP #</b> 024-0-2011/AT		
<b>TITLE:</b> Sumter County On-Call HVAC / Refrigeration Repairs & New Installation, Scheduling, Maintenance, and Servicing				
<b>VENDOR NAME:</b> Wilkes Air Conditioning, LLC		<b>PHONE NUMBER:</b> 352-303-7358		
<b>VENDOR MAILING ADDRESS:</b> P.O. Box 95		<b>FAX NUMBER:</b> 352-583-5523		
<b>CITY/STATE/ZIP:</b> Bushnell, FL 33513		<b>E-MAIL ADDRESS:</b> WilkesAir@Embarqmail.com		
<p>"I, the undersigned, certify that I have reviewed the addenda listed below (list all addenda received to date). I understand that timely commencement will be considered in award of this RFP and that cancellation of award will be considered if commencement time is not met, and that untimely commencement may be cause for termination of contract. I further certify that the services will meet or exceed the RFP requirements. I, the undersigned, declare that I have carefully examined the RFP, specifications, terms and conditions as applicable for this Request, and that I am thoroughly familiar with all provisions and the quality and type of coverage and services specified. I further declare that I have not divulged, discussed, or compared this RFP with any other Offeror and have not colluded with any Offerors or parties to an RFP whatsoever for any fraudulent purpose."</p>				
<u>                    </u> Addendum #	<u>                    </u> Addendum #	<u>                    </u> Addendum #	<u>                    </u> Addendum #	<u>                    </u> Addendum #
<p>"I certify that this quote is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting an RFP for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this RFP and certify that I am authorized to sign this response and that the offer is in compliance with all requirements of the RFP, including but not limited to certification requirements. In conducting offers with an agency for Sumter County Board of County Commissioners (BOCC), respondent agrees that if this Proposals is accepted, the respondent will convey, sell, assign, or transfer to the Sumter County BOCC all rights, title and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States for price fixing relating to the particular commodities or services purchased or acquired by the COUNTY. At the Sumter County BOCC discretion, such assignment shall be made and become effective at the time the purchasing agency renders final payment to the respondent."</p>				
_____ David A. Wilkes, President Authorized Agent Name, Title (Print)		 _____ Authorized Signature	10-4-2011 _____ Date	
<b><i>This form must be completed and returned with your Submittal</i></b>				



## DISCLOSURE OF SUBCONTRACTORS, SUBCONSULTANTS AND SUPPLIERS

SUBCONTRACTOR LICENSE INFORMATION MUST BE SUBMITTED WITH THE RFP, IN ORDER FOR SUMTER COUNTY TO VERIFY THAT THE SUBCONTRACTOR ARE IN FACT LICENSE PERFORM THEIR TRADE SCOPE OF WORK.

**Name of Firm Submitting Proposal:**

**Wilkes Air Conditioning, LLC**

(Print or Type)

**Name of Person Submitting Proposal:**

**David A. Wilkes**

(Print or Type)

**Please list all Subcontractors, or Material \ Equipment Suppliers to be used in connection with performance of this contract. Attach additional sheets as necessary.**

**Name of Firm or Agency:** Johnstone Supply

Address: 2500 SW 17<sup>th</sup> RD , Ocala, FL 34471

Telephone: 352-873-4443

Contractor's License number

Contact Name / Title: Greg/ Store Manager

**Name of Firm or Agency:** Carrier Enterprises, LLC

Address: 2000 Park Oaks Ave , Orlando, FL 32808

Telephone: 352-732-0796

Contractor's License number

Contact Name / Title: Kim/ Store Manager

**Name of Firm or Agency:** Goodman Manufacturing

Address: 1426 NE 8<sup>th</sup> Ave, Ocala, FL 34470

Telephone: 352-620-2727

Contractor's License number

Contact Name / Title: Lean/ Manager

**Name of Firm or Agency:** Ferguson Heating and Cooling

Address: 16720 Bachman Ave., Hudson, FL 34667

Telephone: 727-819-1840

Contractor's License number

Contact Name / Title: Eric Washburn/ Sales Manager

***This document must be completed and returned with your Submittal***

**PROPOSAL / PRICING FORM**

Date Submitted: October 6<sup>th</sup>, 2011

Company Name: Wilkes Air Conditioning, LLC

Business Address: 4441 Hickory Hammock Dr. , Dade City, FL 33523

Telephone Number: 352-303-7358

Person who may be contacted for information regarding the contents of this proposal:  
David A. Wilkes

- References:
- 1. SOB 1, LLC / Matt Mule Phone:813-964-8888
  - 2. Jerry Walters Construction/Jerry Walters Phone: 352-585-2763
  - 3. J.G Parker Enterprises/ Joseph Parker Phone:352-551-4916

**QUOTE RESPONSE CONTINUED**

<u>Description</u>	<u>Unit Price</u>
1. Material (cost plus %)	30%
2. Labor (straight time)	\$70.00 per hour
3. Labor (overtime)	\$70.00 per hour

License numbers of all personnel available for this contract attached? Yes x No    

The service to be furnished by us is hereby declared and guaranteed to be in conformance with the specifications of the County.

The undersigned do agree that should this Proposal be accepted, to execute the form of contract and present the same to the Director for approval within fifteen (15) days after being notified of the awarding of the Contract.

IN WITNESS WHEREOF, WE have hereunto subscribed our names on this day OCT 6TH of 2011 in the County of SUMTER , in the State of FL

Wilkes Air Conditioning, LLC Firm's Complete Legal Name  
4441 Hickory Hammock Drive (Address)

Dade City, FL 33523 (City, State, ZIP)

Phone No 352-303-7358 Fax No 352-583-5523

Circle one of the following:

Sole Proprietorship  
Corporation or P.A. State of \_\_\_\_\_

Limited Partnership

General Partnership By: \_\_\_\_\_

Typed and Written Signature David A. Wilkes (Typed)  (Written)

Title : President

*MEMBER OF LLC*

ADDITIONAL CONTACT INFORMATION

Send Payments To: Wilkes Air Conditioning, LLC  
(REQUIRED ONLY if different from above)

Name and Title David A. Wilkes / President

Address P.O. Box 95  
Bushnell, FL 33513

Phone No 352-303-7368

Fax No 352-583-5523

Email Address WilkesAir@Embarqmail.com

**(Initial appropriate line certifying compliance with Sumter County Building Codes)**

Permit Required \_\_\_\_\_

Permit Not Required *aw*

**(Office Use Only)**

Inspected By: \_\_\_\_\_

Date Closed: \_\_\_\_\_

***This document must be completed and returned with your Submittal***

## REFERENCE & SIMILAR PROJECTS EXPERIENCE FORM

Owner / Business Name: SOB 1, LLC		
Project Location / Address: 1601 W. Gulf Atlantic Hwy.		
City: Wildwood	State: FL	Zip Code:34785
Point of Contact: Matt Mule		Dates of Work: 2008-Present
Phone Number:813-784-6637		Fax Number:813-964-8801
E-mail Address: Sobmaintenance@yahoo.com		
Project Name: State of Florida DCF Wildwood Office on call contractor		
Brief Description of Project: On call contractor for the DCF Wildwood office . Perform all HVAC repair and maintenance in entire building.		

Owner / Business Name: Beef O' Brady's		
Project Location / Address:2586 W. CR 48		
City: Bushnell	State: Florida	Zip Code:33513
Point of Contact: Gary Long		Dates of Work:2010-Present
Phone Number:352-568-7000		Fax Number:352-568-7002
E-mail Address:		
Project Name: On call HVAC contractor		
Brief Description of Project: On Call HVAC contractor for both AC systems and ice machines /coolers.		

Owner / Business Name: Adi Khorsandian State Farm Insurance		
Project Location / Address: 20752 Center Oak Dr.		
City: Tampa	State: FL	Zip Code:33647
Point of Contact: Adi Khorsandian		Dates of Work:2005-Present
Phone Number:813-991-4111		Fax Number:813-994-9411
E-mail Address:adi@adiinsurance.com		
Project Name: On call HVAC contractor		
Brief Description of Project: Perform all HVAC repair and maintenance on buildings owned by Adi Khorsandian State Farm.		

**CONTRACTOR'S AFFIDAVIT**

State of Florida

County of Hillsborough

Before me personally appeared David A. Wilkes who is (title) President of (the company described herein) Wilkes Air Conditioning, LLC being duly sworn, deposes and says that the foregoing statements are a true and accurate statement of the position of said organization as of the date thereof, and, that the statements and answers to the foregoing experience questionnaire are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive, or fraudulent statements of this application constitutes fraud; and, agrees to furnish any pertinent information requested by The Sumter County Board of County Commissioner deemed necessary to verify the statements made in this application or regarding the ability, standing and general reputation of the applicant.

Personally Known  or Produced Identification \_\_\_\_\_

Sworn to and subscribed before me this 4 day of October, 2011

[Signature]  
NOTARY PUBLIC - STATE OF FLORIDA  
(Signature of Notary Public)

Shirin Khorsandian-Smith  
(Print Name of Notary Public)

(seal)



***This document must be completed and returned with your Submittal***

**DRUG FREE WORKPLACE CERTIFICATE**

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that,

Wilkes Air Conditioning, LLC  
(print or type name of firm)

- Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace named above, and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the work place, the firm’s policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- Gives each employee engaged in providing commodities or contractual services that are under Proposals or bid, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under Proposals or bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, please or guilty or nolo contendere to, any violation of Chapter 1893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the work place, no later than five (5) days after such conviction, and requires employees to sign copies of such written (\*) statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee’s community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free work place through the implementation of the drug free workplace program.
- “As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein”.

[Signature] / MEMBER OF LLC  
 Authorized Signature  
10-4-2011  
 Date Signed

State of: Florida

County of: Hillsborough

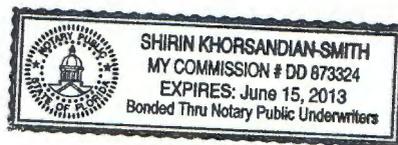
Sworn to and subscribed before me this 4 day of October, 2011

Personally known  or Produced Identification Drivers License  
(Specify Type of Identification)

[Signature]  
Signature of Notary

My Commission Expires 6/15/2013

(seal)



**This document must be completed and returned with your Submittal**



Wilkes Air Conditioning, LLC  
P.O. Box 95  
Bushnell, FL 33513  
LIC #CMC1249437  
P. 352-303-7358/ F.352-583-5523

## **COMPANY PROFILE**

- Established in 2005 we are a small business that is dedicated to serving our customers with professionalism, promptness, quality, and fair pricing. We have focused our attention on serving Sumter County residents and businesses since day one, with the majority of our business coming from Sumter County exclusively. We are also a member of The Sumter County Chamber of Commerce.

## **OWNERSHIP**

- David Abraham Wilkes – 50 %
- Adam William Wilkes – 50 %

## **EMPLOYEES**

### **David A. Wilkes –**

- Over 15 years experience in HVAC industry
- Licensed mechanical contractor with the state of Florida
- Part owner of company

### **Adam W. Wilkes –**

- Over 15 years experience in HVAC industry
- Part owner of company



Wilkes Air Conditioning,LLC  
 P.O. Box 95  
 Bushnell, FL 33513  
 LIC #CMC1249437  
 P. 352-303-7358/ F.352-583-5523

## PROPOSAL PRICING RFP # 024-0-2011/AT

On call service work and ice machine cleaning will be performed as specified and charged at the rates below :

LABOR RATE - \$ 70.00/HR

OVERTIME RATE - \$70.00/HR

Parts Markup – 30%

Warranty – All repairs will be warrantied for a period of 1 year

<u>BULDING MAINTENANCE SERVICE</u>	<u>MONTHLY</u>	<u>ANNUAL</u>
• Clerk Warehouse (1000 N Main St )	\$95.00	\$1,140.00
• Government Offices(910&900 N. Main St)	\$300.00	\$3,600.00
• Sheriffs Office(1010 N. Main St.)	\$300.00	\$3,600.00
• Clerk Admin Office(990 N. Main St)	\$60.00	\$720.00
• IT Office(960 N. Main St.)	\$60.00	\$720.00
• Detention Center(219 E. Anderson Ave.)	\$375.00	\$4,500.00
• Service Center (7375 Powell Rd)	\$675.00	\$8,100.00
<u>ICE MACHINE CLEANING AND SERVICE</u>	<u>SEMI-ANNUAL</u>	<u>ANNUAL</u>
• Sherriff Admin(1010 N. Main St.)	\$250.00	\$500.00
• Lake Pann Fire Station(1448 CR 459)	\$250.00	\$500.00
• Lake Pann Rec Building(1582 CR 4459)	\$250.00	\$500.00
• Oxford Fire Station(4147 E. CR 466)	\$250.00	\$500.00
• Wildwood Fire Station(227 Hall St. )	\$250.00	\$500.00
• Bushnell Fire Station East(324 E. Seminole Ave.)	\$250.00	\$500.00
• Public Works Main Shop(125 N. Church St.)	\$250.00	\$500.00
• Bushnell Fire Station West(5654 CR 313)	\$250.00	\$500.00
• Coleman Fire Station(2390 CR 523)	\$250.00	\$500.00



Wilkes Air Conditioning, LLC  
P.O. Box 95  
Bushnell, FL 33513  
LIC #CMC1249437  
P. 352-303-7358/ F.352-583-5523

## SYNOPSIS

If awarded this contract our company will make taking care of Sumter County our top priority like we have on some of the small projects we have completed for the county in the past. We already understand the location and layout of most of the buildings which will make for a much smoother transition. The staff of Sumter County will be dealing directly with people who care the most about the quality of service being performed, the owners of the company. We have all the experience, equipment and resources needed to complete any HVAC service needed by the county. With all of the above taken in to account we believe that our company is uniquely able to provide high quality service to the Sumter County BOCC.

Please see attached references :

 10-4-2011

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David A. Wilkes      *MEMBER OF LLC*

President

---

Authorized Signature

SOB 1, LLC  
c/o Matthew Mulé  
13014 N. Dale Mabry Hwy  
Ste 357  
Tampa, FL 33618  
813-964-8888 Tele  
813-964-8801 Fax  
[drmjmulé@yahoo.com](mailto:drmjmulé@yahoo.com)

September 26, 2011

Wilkes Air Conditioning, LLC  
c/o David Wilkes  
P.O. Box 95  
Bushnell, Florida 33513

Re: Letter of Recommendation

To whom it may concern:

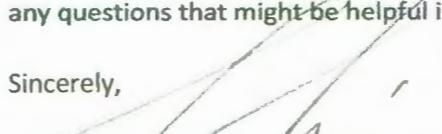
It gives me immense pleasure to strongly recommend both: Wilkes Air Conditioning, LLC and David Wilkes personally. Starting back in 2008 my company purchase the Sumter Office Building located in Wildwood, Florida (perhaps better known locally as the "big pink building" next to Russell Candies) from Sumter County. We have since changed the color of the building and more importantly made several improvements to the building (many of which have involved heating and cooling components). It might also interest you to know a little of our first exposure of this great company that I highly recommend:

In the very first few days of our transition we had several heating and air-conditioning (HVAC) issues that surfaced that needed immediate attention. At the time we did not have our maintenance team fully in place, but through the reference of Sumter County's Facilities Maintenance department we were referred: Wilkes Air Conditioning / David Wilkes. Wilkes Air did an excellent and professional job at addressing and exceeding our needs for that matter and several that followed. This was a critical concern to us being new owners of the building and having to attend to the needs of the tenants (several State of Florida agencies) consisting of approximately 300+ occupants.

We are additionally pleased and proud to say that since that first interaction with Wilkes Air, we have exclusively and regularly continue to use Wilkes Air Conditioning for all of our heating and cooling needs that arise; be it major, minor, or just regular and preventative maintenance. Wilkes Air has historically and still continues to consistently exceed our expectations. Further, and importantly to us in these economically challenging times, they continue to help save us money, avoid, and address ahead-of-the-curve potentially costly issues. It is just this type of professionalism and stewardship in looking out for our best interest and bottom line that causes me to strongly recommend such an outstanding company.

It is with the above said that our company looks forward to a continued ongoing and long-term relationship with Wilkes Air and recommends them highly and without any reservation to any party that might be contemplating their services. Please feel free to contact me at the above phone number with any questions that might be helpful in any decision making process you may be considering.

Sincerely,

  
Matthew Mulé – Managing Member  
SOB 1, LLC

**Ardeshir K Khorsandian Ins Agy**

Ardeshir Khorsandian, Agent

20752 Center Oak Drive  
Tampa, FL 33647-3466  
Bus 813 991 4111  
adi.khorsandian.ccr1@statefarm.com



09/19/2011

To whom it may concern,

Wilkes Air Conditioning LLC, has been our companies Air Conditioning maintenance company since our office was built in 2005. They are always professional, on time with their service and take extra care to inform us of additional service or maintenance that is needed creating a cost efficient heating and cooling system. We are very pleased to have a relationship with Wilkes Air conditioning as they are trustworthy and offer very competitive pricing. Our office is so confident in their abilities that we regularly refer them to our clients.

Please feel free to give us a call if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Adi Khorsandian".

Adi Khorsandian



October 3, 2011

To Whom It May Concern:

Adam Wilkes with Wilkes Air conditioning recently installed 3 new 5 ton air conditioning units at my restaurant. He and his company installed the units early in the morning. They completed the work quickly and there was minimal impact on my business.

I would highly recommend Wilkes Air Conditioning. They are a reliable professional company that completes the work on schedule and considers the needs of the customer.

Please contact me if you would have any questions.

Sincerely,  
Michelle Bailey

Jerry Walters Construction, Inc.

25316 Celmar St. Brooksville, FL 34601

October 3, 2011

To Whom it may concern:

Wilkes Air Conditioning, LLC has been our one and only mechanical sub-contracting company for over 5 years now. David and Adam Wilkes are knowledgeable, dependable, professional, responsible and punctual. We use their services professionally and personally in our own home. We have recommended Wilkes Air Conditioning to our personal friends also and they have commented on the service and professionalism of this company as well. I will be happy to supply our friend's names and phone numbers to you if you need more recommendations.

Wilkes Air Conditioning is unequal in its repair service as they respond quickly and solve the problem promptly. I can't say enough good things about this company and am very happy to have found them years ago as we have never had a dissatisfied customer concerning Wilkes Air Conditioning's product or service.

Sincerely,

A handwritten signature in cursive script that reads "Patty Walters". The signature is written in black ink and has a long horizontal flourish extending to the right.

Patty Walters

# J. G. Parker Enterprises, Inc.

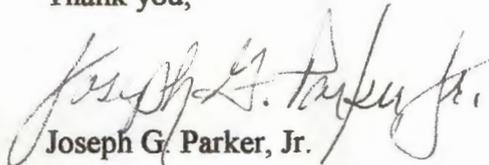
39604 French Rd., Lady Lake, FL 32159 \* Phone: (352) 753-6520 \* Fax (352) 430-0176

Date: 10/1/11

To Whom It May Concern:

I have had the privilege of doing business with David Wilkes for several years. He has successfully completed many HVAC jobs for me. It has always been a pleasure having a business relationship with him. David has always been timely and conscientious and always delivers a great product. His character and integrity are both beyond reproach. I applaud David for making the effort to expand his horizons. Any consideration given him would be greatly appreciated and well deserved.

Thank you,



Joseph G. Parker, Jr.



**STATE OF FLORIDA**

**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD  
1940 NORTH MONROE STREET  
TALLAHASSEE FL 32399-0783**

**(850) 487-1395**

**WILKES, DAVID ABRAHAM  
WILKES AIR CONDITIONING LLC  
4441 HICKORY HAMMOCK DRIVE  
DADE CITY FL 33523**

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



DETACH HERE

AC# 4970357

**STATE OF FLORIDA**

**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD**

SEQ# L10052400651

DATE	BATCH NUMBER	LICENSE NBR
05/24/2010	098164535	CMC1249437

The MECHANICAL CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2012



**WILKES, DAVID ABRAHAM  
WILKES AIR CONDITIONING LLC  
4441 HICKORY HAMMOCK DR  
DADE CITY FL 33523**

**CHARLIE CRIST  
GOVERNOR**

**CHARLIE LIEM  
INTERIM SECRETARY**



07-18-2011

JEFF ATWATER  
CHIEF FINANCIAL OFFICER

STATE OF FLORIDA  
DEPARTMENT OF FINANCIAL SERVICES  
DIVISION OF WORKERS' COMPENSATION

\* \* CERTIFICATE OF ELECTION TO BE EXEMPT FROM FLORIDA WORKERS' COMPENSATION LAW \* \*

CONSTRUCTION INDUSTRY EXEMPTION

This certifies that the individual listed below has elected to be exempt from Florida Workers' Compensation law.

EFFECTIVE DATE: 09/11/2011                      EXPIRATION DATE: 09/10/2013

PERSON:                      WILKES                      DAVID

FEIN:                      202858206

BUSINESS NAME AND ADDRESS:

WILKES AIR CONDITIONING LLC  
4441 HICKORY HAMMOCK DR  
DADE CITY                      FL 33523

SCOPES OF BUSINESS OR TRADE:

1- HEATING & AIR CONDITIONING

IMPORTANT: Pursuant to Chapter 440 . 05(14), F.S., an officer of a corporation who elects exemption from this chapter by filing a certificate of election under this section may not recover benefits or compensation under this chapter. Pursuant to Chapter 440.05(12), F.S., Certificates of election to be exempt... apply only within the scope of the business or trade listed on the notice of election to be exempt. Pursuant to Chapter 440.05(13), F.S., Notices of election to be exempt and certificates of election to be exempt shall be subject to revocation if, at any time after the filing of the notice or the issuance of the certificate, the person named on the notice or certificate no longer meets the requirements of this section for issuance of a certificate. The department shall revoke a certificate at any time for failure of the person named on the certificate to meet the requirements of this section.

QUESTIONS? (850) 413-1609

DWC-252 CERTIFICATE OF ELECTION TO BE EXEMPT REVISED 01-11

PLEASE CUT OUT THE CARD BELOW AND RETAIN FOR FUTURE REFERENCE

STATE OF FLORIDA  
DEPARTMENT OF FINANCIAL SERVICES  
DIVISION OF WORKERS' COMPENSATION  
CONSTRUCTION INDUSTRY  
CERTIFICATE OF ELECTION TO BE EXEMPT FROM FLORIDA  
WORKERS' COMPENSATION LAW



EFFECTIVE: 09/11/2011                      EXPIRATION DATE: 09/10/2013

PERSON:                      DAVID WILKES

FEIN:                      202858206

BUSINESS NAME AND ADDRESS:

WILKES AIR CONDITIONING LLC  
4441 HICKORY HAMMOCK DR  
DADE CITY, FL 33523

SCOPE OF BUSINESS OR TRADE:

1- HEATING & AIR CONDITIONING

IMPORTANT

**F** Pursuant to Chapter 440.05(14), F.S., an officer of a corporation who elects exemption from this chapter by filing a certificate of election under this section may not recover benefits or compensation under this chapter.

**H** Pursuant to Chapter 440.05(12), F.S., Certificates of election to be exempt... apply only within the scope of the business or trade listed on the notice of election to be exempt.

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QUESTIONS? (850) 413-1609

CUT HERE

\* Carry bottom portion on the job, keep upper portion for your records.

DWC-252 CERTIFICATE OF ELECTION TO BE EXEMPT REVISED 01-11



**JEFF ATWATER, CHIEF FINANCIAL OFFICER**  
**FLORIDA DEPARTMENT OF FINANCIAL SERVICES**

**Exemption Detail Page**

This Database was Last Updated: 10/3/2011 10:44:06 PM

**Return to Employer Detail Page**

Exemption Details						
Name	Title	Effective Date	*Termination Date	Exemption Type	**Business Activities	Employer Name
ADAM WILKES	ME	Sep 30 2011	Sep 29 2013	Construction	<a href="#">Click Here to View Activities Listed on Exemption</a>	<a href="#">WILKES AIR CONDITIONING LLC</a>
ADAM WILKES	ME	Sep 19 2009	Sep 19 2011	Construction	<a href="#">Click Here to View Activities Listed on Exemption</a>	<a href="#">WILKES AIR CONDITIONING LLC</a>
ADAM WILKES	ME	Sep 20 2007	Sep 19 2009	Construction	<a href="#">Click Here to View Activities Listed on Exemption</a>	<a href="#">WILKES AIR CONDITIONING LLC</a>
ADAM WILKES	ME	Sep 20 2005	Sep 20 2007	Construction	<a href="#">Click Here to View Activities Listed on Exemption</a>	<a href="#">WILKES AIR CONDITIONING LLC</a>
* Termination may be through the revocation of the exemption, or expiration of the exemption. **The exemption only applies to the business activities listed on the exemption.						

**Return to Query Page**

Progressive  
PO Box 94739  
Cleveland, OH 44101  
800-895-2886

**PROGRESSIVE**

**Policy number: 07528795-1**

Underwritten by:  
Progressive Express Ins Company  
October 3, 2011  
Page 1 of 1

## Certificate of Insurance

<b>Certificate Holder</b>	<b>Insured</b>	<b>Agent</b>
SUMTER COUNTY (BOCC) 7375 POWELL RD #206 WILDWOOD, FL 34785	WILKES AIR CONDITIONING LLC 4441 HICKORY HAMMOCK DADE CITY, FL 33523	PROG COMMERCIAL PO BOX 94739 CLEVELAND, OH 44101

This document certifies that insurance policies identified below have been issued by the designated insurer to the insured named above for the period(s) indicated. This Certificate is issued for information purposes only. It confers no rights upon the certificate holder and does not change, alter, modify, or extend the coverages afforded by the policies listed below. The coverages afforded by the policies listed below are subject to all the terms, exclusions, limitations, endorsements, and conditions of these policies.

Policy Effective Date: Jul 2, 2011

Policy Expiration Date: Jul 2, 2012

<b>Insurance coverage(s)</b>	<b>Limits</b>
Bodily Injury/Property Damage	\$1,000,000 Combined Single Limit
Personal Injury Protection	\$10,000 w/Workers Comp - Named Insured Only

### Description of Location/Vehicles/Special Items

#### Scheduled autos only

2007 FORD F150 1FTRF12W17KD09956	
Comprehensive	\$500 Ded
Collision	\$1,000 Ded
1993 CHEVROLET C1500 1GCDC14Z8PE202668	
Comprehensive	\$100 Ded

#### Certificate number

27611RR0795

**Please be advised that the certificate holder will not be notified in the event of a mid-term cancellation.**



